

## FY 2010 LIHEAP LEVERAGING REPORT

Grantee: Washington Date Rec'd 11.29.10

Express:  Faxed:  Regular:  E-Mail:  Certified:

Base Period October 1, 2009 -- September 30, 2010

	SUBMITTED	Changes	FINAL
A. # of Resources	6		
B. Gross value/countable	\$ 51,006,284		
C. Grantee's own funds used	0		
D. Total costs/charges to low income	0		
E. Initial net value	\$ 51,006,284		
F. Federal LIHEAP funds	0		
G. Final net value	\$ 51,006,284		
ENTERED INTO DATABASE			

Signed by CEO (Y or N) \_\_\_\_\_

Delegation on File (Y or N) \_\_\_\_\_

Math Check: Date 12/7/10 KL

Reviewer \_\_\_\_\_

### First Review Cycle

### Review Complete

1st Reviewer: \_\_\_\_\_ Date: \_\_\_\_\_ 1st Reviewer: \_\_\_\_\_ Date: \_\_\_\_\_

2nd Reviewer: \_\_\_\_\_ Date: \_\_\_\_\_ 2nd Reviewer: \_\_\_\_\_ Date: \_\_\_\_\_

DEA DIRECTOR: \_\_\_\_\_ Date: \_\_\_\_\_

### Additional Information

Date Requested \_\_\_\_\_

Date Received \_\_\_\_\_

### Resources Changed or Deleted

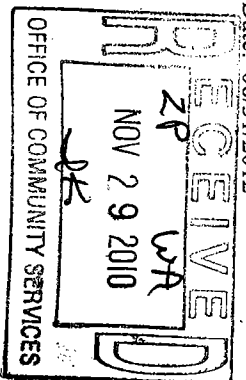
Resource # \_\_\_\_\_ Action \_\_\_\_\_

Resource # \_\_\_\_\_ Action \_\_\_\_\_

Resource # \_\_\_\_\_ Action \_\_\_\_\_

27,614,313.	+
18,721,297.	+
250,561.	+
899,000.	+
37,561.	+
3,483,552.	+
51,006,284.	*

LOW INCOME HOME ENERGY ASSISTANCE PROGRAM  
**LIHEAP LEVERAGING REPORT**  
 SUMMARY PAGE



Grantee: Washington State Department of Commerce

Base Period: 10/1/09 - 9/30/10

Address: 1011 Plum St SW

Month/Day/Year - Month/Day/Year

PO Box 42525

Estimated reporting burden = 38 hours total

Olympia, WA 98504-2525

Name and telephone number of person(s) to contact for further information: Tony Hanson - (360) 725-2866

On this Summary Page, show the grand totals for all leveraged resources that the grantee proposes to count for this base period. Items B through E are to show the sums of the information from item 1 of the Resource/Benefit Description Pages, Part 1 of this form.

A. Total number of leveraged resources	B. Total gross value of countable benefits provided by these resources to low income households during this base period	C. Total amount of grantee's own funds used to leverage these resources (not including funds from grantee's Federal LIHEAP allotment)	D. Total costs/charges to low income households to participate/ receive these benefits	E. Net value of these resources/benefits (To calculate item E, subtract items C and D from item B.)
6	\$51,006,285 <sup>4</sup>	\$0	\$0	\$51,006,285 <sup>4</sup>
F. Amount of funds from grantee's Federal LIHEAP allotment used to identify, develop, and demonstrate leveraging programs during this base period				\$0
G. Final net value of leveraged resources/benefits to be counted for this base period (To calculate item G, subtract item F from item E.)				\$51,006,285 <sup>4</sup>

I certify that, to the best of my knowledge, the information in this LIHEAP Leveraging Report is correct, and documentation to support this information is readily available and will be submitted upon request to the U.S. Department of Health and Human Services.

*Dan Weisman*  
 Signature of Chief Executive Officer or Designee  
 Assistant Director Community Services & Housing Division  
 Title  
 11/29/10  
 Date

LOW INCOME HOME ENERGY ASSISTANCE PROGRAM  
**SAMPLE LEVERAGING SUMMARY WORKSHEET**

This sample format is voluntary. No penalties will be imposed if grantees do not submit it.

Grantee: Washington State Department of Commerce Base Period: 10/1/09 - 9/30/10 Page 1 of 1 Leveraging Summary Worksheet pages

Month/Day/Year - Month/Day/Year

Resource #	A. Resource/benefit name (Submit a Resource/Benefit Description Pages form for each resource/benefit listed below.)	B. Gross value of countable benefits provided by this resource to low income households during this base period	C. Amount of grantee's own funds used to leverage this resource (not including funds from grantee's Federal LIHEAP allotment)	D. Costs/charges to low income households to participate/receive these benefits	E. Net value of resource/benefits (To calculate item E for each resource/benefit, subtract items C and D from item B for that resource/benefit.)
1	Cash Resources	\$27,614,313	\$0	\$0	\$27,614,313
2	Home Energy Discounts & Waivers	\$18,721,297	\$0	\$0	\$18,721,297
3	Third Party In-Kind Contributions	\$250,561	\$0	\$0	\$250,561
4	Utility Cash Match	\$899,000	\$0	\$0	\$899,000
5	Matchmakers	\$37,561	\$0	\$0	\$37,561
6	Utility Weatherization Program Services	\$3,483,552	\$0	\$0	\$3,483,552
Subtotals for this page		\$51,006,285	\$0	\$0	\$51,006,285

LOW INCOME HOME ENERGY ASSISTANCE PROGRAM  
**LIHEAP LEVERAGING REPORT**  
**RESOURCE/BENEFIT DESCRIPTION PAGES**

Complete this form for each separate leveraged resource/benefit that the grantee proposes to count for this base period. Only resources/benefits that are provided to low income households (as defined in 45 CFR 96.87(b)(6)) may be counted.

Grantee: State of Washington Department of Commerce Base period: 10/1/09 – 9/30/10  
 Month/Day/Year - Month/Day/Year

1. Resource # 1
  - A. Resource/benefit name: Cash Resources - Utility & Local LIHEAP Agency Fuel Assistance Funds
  - B. Gross value of countable benefits provided by resource during this base period: \$27,614,313
  - C. Amount of grantee's own funds used to leverage this resource (not including funds from grantee's Federal LIHEAP allotment): \$0
  - D. Costs and charges to low income households to participate/receive these benefits: \$0
  - E. Net value of countable benefits provided by resource during this base period (To calculate item E, subtract items C and D from item B): \$27,614,313
2. Type of resource:  Cash  Discount/waiver  In-kind contribution  
 If more than one type of resource is claimed: Gross value of countable benefits provided by each type of resource: N/A
3. Source of resource:  
**The source of this resource is cash donations from utility customers, shareholders, employees, and/or any combination.**
4. Brief description of resource:  
**The resource consists of cash donations from home energy fuel funds and cash assistance.**
5. Brief description of benefit(s) provided to low income households by this resource (if benefits are different from resource as described in item 4, or if more information is needed):  
**The benefits provided were energy crisis assistance in the form of cash payments in order to help alleviate eligible households' home heating energy needs. All counted recipients must meet LIHEAP income guidelines.**
6. Geographical area in which benefits were provided:  
**Statewide (please refer to attachment – Resource #1)**
7. Month(s) and year(s) when benefits were provided to recipients during this base period: 10/1/09 – 9/30/10
8. Number of low income households to whom benefits were provided in this base period: 77,321
9. Eligibility standard(s) for low income households to whom benefits were provided:  
 Income at or below 150% of the poverty level  
 Income at or below 60% of State median income  
 Other--Specify: **At or below 125% of the Federal Poverty Level**

10. Agency/agencies that administered resource/benefits:  
**Community action agencies and utility companies statewide (please refer to attachment – Resource #1)**
11. Source(s) of data used to determine value of resource/benefits, and to determine associated costs to grantee and to recipient low income households:  
**The sources of data used were reports and fiscal documentation from community action agencies and utility companies.**
12. Brief description of how resource/benefits' value was quantified and how gross value of countable benefits was calculated, and how any offsetting costs to recipient low income households were calculated; also, for discounts, reduced rate/price actually paid, and fair market value:  
**These benefits varied depending on the specific fund and the household's need. All funds were crisis-oriented relief, requiring some sort of emergent need for heating assistance. All utility home heating energy funds were provided after a household had accessed LIHEAP when funds were exhausted or unavailable. The utility fuel funds were provided on a one-time basis to provide additional assistance toward home energy needs.**
13. Criterion/criteria in 45 CFR 96.87(d)(2) that resource/benefits meet (check one or two): (Criteria are summarized below. For full text, see regulations and instructions for form.)
- (i) The grantee's LIHEAP program had an active, substantive, significant role in developing and/or acquiring the resource/benefits from home energy vendor(s) through negotiation, regulation, and/or competitive bid.
- (ii) The resource/benefit(s) were distributed through (within, as part of) the grantee's LIHEAP program to low income households eligible under the grantee's LIHEAP standards, in accordance with the LIHEAP statute and regulations and the grantee's LIHEAP plan.
- (iii) The resource/benefit(s) were distributed to low income households as described in the grantee's LIHEAP plan, as a supplement and/or alternative to the grantee's LIHEAP program, outside (not through, within, or as part of) the LIHEAP program. They met at least one of conditions A through H demonstrating that they were integrated and coordinated with the grantee's LIHEAP program.
14. If criterion (i) is checked in item 13, and resource has gross value of \$5,000 or more: Explanation of specific role of grantee's LIHEAP program in development and/or acquisition of resource/benefits, demonstrating that involvement of LIHEAP program was active, substantive, and significant.  
N/A
15. If criterion (iii) is checked in item 13: Condition(s) under criterion (iii) that resource meets that demonstrate(s) resource's integration/coordination with grantee's LIHEAP program (check one or more):  
 A     B     C     D     E     F     G     H
16. If criterion (iii) is checked in item 13, and resource has gross value of \$5,000 or more: Explanation of how resource/benefits were integrated and coordinated with grantee's LIHEAP program.  
**These benefits were distributed as indicated in WA's LIHEAP State Plan. The coordination of services between the local LIHEAP administering agency and the utility is described there within. All funds were operated as supplements to LIHEAP as a collaborative effort to offer additional home heating assistance to eligible households beyond what LIHEAP alone could offer. All utility fuel funds worked in coordination with the local LIHEAP administering agency to ensure that the LIHEAP program had been accessed first before using the utility fuel funds, if the household met the HHS poverty guidelines. Funds are listed by name in the State Plan and are used in a similar fashion as detailed there within.**

LOW INCOME HOME ENERGY ASSISTANCE PROGRAM  
**LIHEAP LEVERAGING REPORT**  
**RESOURCE/BENEFIT DESCRIPTION PAGES**

Complete this form for each separate leveraged resource/benefit that the grantee proposes to count for this base period. Only resources/benefits that are provided to low income households (as defined in 45 CFR 96.87(b)(6)) may be counted.

Grantee: State of Washington Department of Commerce Base period: 10/1/09 – 9/30/10

Month/Day/Year - Month/Day/Year

1. Resource # 2

A. Resource/benefit name: Home Energy Discounts and Waivers – Utility Rate Reduction & Home Heating Programs

B. Gross value of countable benefits provided by resource during this base period: \$18,721,297

C. Amount of grantee's own funds used to leverage this resource (not including funds from grantee's Federal LIHEAP allotment): \$0

D. Costs and charges to low income households to participate/receive these benefits: \$0

E. Net value of countable benefits provided by resource during this base period  
(To calculate item E, subtract items C and D from item B): \$18,721,297

2. Type of resource:      Cash   X   Discount/waiver      In-kind contribution

If more than one type of resource is claimed: Gross value of countable benefits provided by each type of resource: N/A

3. Source of resource:

**The sources of this resource were specific gas and electric regulated and public utilities within Washington State (please refer to attachment – Resource #2)**

4. Brief description of resource:

**The resource consists of heating utility rate discounts or rate reductions for low income households, seniors, and/or disabled households.**

5. Brief description of benefit(s) provided to low income households by this resource (if benefits are different from resource as described in item 4, or if more information is needed):

**The benefits provided were rate discounts on heating energy bills depending on income, vulnerability status, and/or age. Only discounts that were provided to households at or below the required HHS poverty guidelines were counted.**

6. Geographical area in which benefits were provided:

**Statewide (please refer to attachment – Resource #2)**

7. Month(s) and year(s) when benefits were provided to recipients during this base period: 10/1/09 – 9/30/10

8. Number of low income households to whom benefits were provided in this base period: 51,761

9. Eligibility standard(s) for low income households to whom benefits were provided:

     Income at or below 150% of the poverty level

     Income at or below 60% of State median income

X Other--Specify: **At or below 125% of the Federal Poverty Level**

- 10. Agency/agencies that administered resource/benefits:  
**Utility companies and community action agencies within the utility's service district (please refer to attachment – Resource #2)**
- 11. Source(s) of data used to determine value of resource/benefits, and to determine associated costs to grantee and to recipient low income households:  
**The sources of data used were reports from utility credit/customer service departments and community action agency records.**
- 12. Brief description of how resource/benefits' value was quantified and how gross value of countable benefits was calculated, and how any offsetting costs to recipient low income households were calculated; also, for discounts, reduced rate/price actually paid, and fair market value:  
**These utility supported discount and rate reduction benefits are provided in conjunction with the LIHEAP program and in some cases, exist only as a result of LIHEAP funds. Customers are accessed in coordination with the local LIHEAP administering agency, which assists in identifying income eligible customers. All rate reduction or discount programs operate in a similar manner statewide. The programs serve low income clients meeting the HHS federal poverty guidelines.**
- 13. Criterion/criteria in 45 CFR 96.87(d)(2) that resource/benefits meet (check one or two): (Criteria are summarized below. For full text, see regulations and instructions for form.)

- (i) The grantee's LIHEAP program had an active, substantive, significant role in developing and/or acquiring the resource/benefits from home energy vendor(s) through negotiation, regulation, and/or competitive bid.
- (ii) The resource/benefit(s) were distributed through (within, as part of) the grantee's LIHEAP program to low income households eligible under the grantee's LIHEAP standards, in accordance with the LIHEAP statute and regulations and the grantee's LIHEAP plan.
- (iii) The resource/benefit(s) were distributed to low income households as described in the grantee's LIHEAP plan, as a supplement and/or alternative to the grantee's LIHEAP program, outside (not through, within, or as part of) the LIHEAP program. They met at least one of conditions A through H demonstrating that they were integrated and coordinated with the grantee's LIHEAP program.

14. If criterion (i) is checked in item 13, and resource has gross value of \$5,000 or more: Explanation of specific role of grantee's LIHEAP program in development and/or acquisition of resource/benefits, demonstrating that involvement of LIHEAP program was active, substantive, and significant.  
N/A

15. If criterion (iii) is checked in item 13: Condition(s) under criterion (iii) that resource meets that demonstrate(s) resource's integration/coordination with grantee's LIHEAP program (check one or more):

A     B     C     D     E     F     G     H

16. If criterion (iii) is checked in item 13, and resource has gross value of \$5,000 or more: Explanation of how resource/benefits were integrated and coordinated with grantee's LIHEAP program.  
**These benefits were coordinated between the local utilities and the local LIHEAP administering agencies as described in the LIHEAP State Plan. The LIHEAP administering agencies maintain a collaborative service network essential to ensuring that the most needy households receive the most assistance. Customers on rate reduction or discount programs are low income, seniors, and/ or disabled individuals.**



LOW INCOME HOME ENERGY ASSISTANCE PROGRAM  
**LIHEAP LEVERAGING REPORT**  
**RESOURCE/BENEFIT DESCRIPTION PAGES**

Complete this form for each separate leveraged resource/benefit that the grantee proposes to count for this base period. Only resources/benefits that are provided to low income households (as defined in 45 CFR 96.87(b)(6)) may be counted.

Grantee: State of Washington Department of Commerce Base period: 10/1/09 – 9/30/10  
 Month/Day/Year - Month/Day/Year

1. Resource # 3

A. Resource/benefit name: Third Party In-Kind Contributions – Community Charitable Donation Fuel Assistance Funds.

B. Gross value of countable benefits provided by resource during this base period: \$250,561

C. Amount of grantee's own funds used to leverage this resource (not including funds from grantee's Federal LIHEAP allotment): \$0

D. Costs and charges to low income households to participate/receive these benefits: \$0

E. Net value of countable benefits provided by resource during this base period (To calculate item E, subtract items C and D from item B): \$250,561

2. Type of resource:  Cash  Discount/waiver  In-kind contribution

If more than one type of resource is claimed: Gross value of countable benefits provided by each type of resource: N/A

3. Source of resource:

**The sources of this resource were donations from local charitable organizations, municipalities, community members, and other local contributors.**

4. Brief description of resource:

**The resource consists of donated materials to assist needy low income households, such as firewood or energy conservation materials.**

5. Brief description of benefit(s) provided to low income households by this resource (if benefits are different from resource as described in item 4, or if more information is needed):

**The benefits provided were various heating and energy efficiency items that were donated. In all cases, donations were made at no cost to the household or to the local LIHEAP administering agency.**

6. Geographical area in which benefits were provided:

**Statewide (please refer to attachment – Resource #3)**

7. Month(s) and year(s) when benefits were provided to recipients during this base period: 10/1/09 – 9/30/10

8. Number of low income households to whom benefits were provided in this base period: 13,817

9. Eligibility standard(s) for low income households to whom benefits were provided:

Income at or below 150% of the poverty level

Income at or below 60% of State median income

Other--Specify: **At or below 125% of the Federal Poverty Level**

10. Agency/agencies that administered resource/benefits:  
**Community action agencies, local charitable organizations, and local businesses (please refer to attachment – Resource #3).**

11. Source(s) of data used to determine value of resource/benefits, and to determine associated costs to grantee and to recipient low income households:  
**The sources of data used were reports and fiscal documentation from community action agencies.**

12. Brief description of how resource/benefits' value was quantified and how gross value of countable benefits was calculated, and how any offsetting costs to recipient low income households were calculated; also, for discounts, reduced rate/price actually paid, and fair market value:  
**These benefits varied depending on the specific fund and the household's need. All funds were crisis oriented relief, requiring some sort of emergent need for heating assistance. All utility home heating energy funds were provided after a household had accessed LIHEAP, when funds were exhausted or unavailable. The utility fuel funds were provided on a one-time basis to provide additional assistance toward home energy needs.**

13. Criterion/criteria in 45 CFR 96.87(d)(2) that resource/benefits meet (check one or two): (Criteria are summarized below. For full text, see regulations and instructions for form.)

(i) The grantee's LIHEAP program had an active, substantive, significant role in developing and/or acquiring the resource/benefits from home energy vendor(s) through negotiation, regulation, and/or competitive bid.

(ii) The resource/benefit(s) were distributed through (within, as part of) the grantee's LIHEAP program to low income households eligible under the grantee's LIHEAP standards, in accordance with the LIHEAP statute and regulations and the grantee's LIHEAP plan.

(iii) The resource/benefit(s) were distributed to low income households as described in the grantee's LIHEAP plan, as a supplement and/or alternative to the grantee's LIHEAP program, outside (not through, within, or as part of) the LIHEAP program. They met at least one of conditions A through H demonstrating that they were integrated and coordinated with the grantee's LIHEAP program.

14. If criterion (i) is checked in item 13, and resource has gross value of \$5,000 or more: Explanation of specific role of grantee's LIHEAP program in development and/or acquisition of resource/benefits, demonstrating that involvement of LIHEAP program was active, substantive, and significant.

N/A

15. If criterion (iii) is checked in item 13: Condition(s) under criterion (iii) that resource meets that demonstrate(s) resource's integration/coordination with grantee's LIHEAP program (check one or more):

A     B     C     D     E     F     G     H

16. If criterion (iii) is checked in item 13, and resource has gross value of \$5,000 or more: Explanation of how resource/benefits were integrated and coordinated with grantee's LIHEAP program.

**These donations and grants to the local LIHEAP administering agency are a result of direct contact, outreach, and solicitation by the local LIHEAP administering agency on a continuous basis to access additional resources for providing heating energy assistance benefits to the community. Coordinated efforts between LIHEAP administering agencies, various charitable organizations, and community members are so effective that the community donors are acutely aware of when the local LIHEAP contractors are in need of additional resources and/or that they are willing to distribute any donated resources.**

LOW INCOME HOME ENERGY ASSISTANCE PROGRAM  
**LIHEAP LEVERAGING REPORT**  
**RESOURCE/BENEFIT DESCRIPTION PAGES**

Complete this form for each separate leveraged resource/benefit that the grantee proposes to count for this base period. Only resources/benefits that are provided to low income households (as defined in 45 CFR 96.87(b)(6)) may be counted.

Grantee: State of Washington Department of Commerce Base period: 10/1/09 – 9/30/10  
 Month/Day/Year - Month/Day/Year

1. Resource # 4
- A. Resource/benefit name: Utility Cash Match
- B. Gross value of countable benefits provided by resource during this base period: \$899,000
- C. Amount of grantee's own funds used to leverage this resource (not including funds from grantee's Federal LIHEAP allotment): \$0
- D. Costs and charges to low income households to participate/receive these benefits: \$0
- E. Net value of countable benefits provided by resource during this base period (To calculate item E, subtract items C and D from item B): \$899,000
2. Type of resource:  Cash  Discount/waiver  In-kind contribution  
 If more than one type of resource is claimed: Gross value of countable benefits provided by each type of resource: N/A
3. Source of resource:  
**The sources of this resource were public and private utility funds (please refer to attachment – Resource #4).**
4. Brief description of resource:  
**The resource consists of cash contributions from public and private utilities.**
5. Brief description of benefit(s) provided to low income households by this resource (if benefits are different from resource as described in item 4, or if more information is needed):  
**The benefits provided were used to weatherize the homes of low income households. Funds were used specifically to install attic, wall, and floor insulation, weather-stripping, and furnace efficiency modifications.**
6. Geographical area in which benefits were provided:  
**Statewide (please refer to attachment – Resource #4)**
7. Month(s) and year(s) when benefits were provided to recipients during this base period: 10/1/09 – 9/30/10
8. Number of low income households to whom benefits were provided in this base period: 375
9. Eligibility standard(s) for low income households to whom benefits were provided:  
 Income at or below 150% of the poverty level  
 Income at or below 60% of State median income  
 Other--Specify: **At or below 125% of the Federal Poverty Level**

10. Agency/agencies that administered resource/benefits:

**Please refer to attachment – Resource #4**

11. Source(s) of data used to determine value of resource/benefits, and to determine associated costs to grantee and to recipient low income households:

**The sources of data used were Commerce fiscal records and local administering agencies reporting.**

12. Brief description of how resource/benefits' value was quantified and how gross value of countable benefits was calculated, and how any offsetting costs to recipient low income households were calculated; also, for discounts, reduced rate/price actually paid, and fair market value:

**The values of the resources are based on actual costs of providing the weatherization services described in #5 above.**

13. Criterion/criteria in 45 CFR 96.87(d)(2) that resource/benefits meet (check one or two): (Criteria are summarized below. For full text, see regulations and instructions for form.)

X  (i) The grantee's LIHEAP program had an active, substantive, significant role in developing and/or acquiring the resource/benefits from home energy vendor(s) through negotiation, regulation, and/or competitive bid.

(ii) The resource/benefit(s) were distributed through (within, as part of) the grantee's LIHEAP program to low income households eligible under the grantee's LIHEAP standards, in accordance with the LIHEAP statute and regulations and the grantee's LIHEAP plan.

(iii) The resource/benefit(s) were distributed to low income households as described in the grantee's LIHEAP plan, as a supplement and/or alternative to the grantee's LIHEAP program, outside (not through, within, or as part of) the LIHEAP program. They met at least one of conditions A through H demonstrating that they were integrated and coordinated with the grantee's LIHEAP program.

14. If criterion (i) is checked in item 13, and resource has gross value of \$5,000 or more: Explanation of specific role of grantee's LIHEAP program in development and/or acquisition of resource/benefits, demonstrating that involvement of LIHEAP program was active, substantive, and significant.

**Commerce's Matchmaker funds supplement a community's LIHEAP weatherization assistance program, if the community can provide a local match. The Matchmakers program leverages the cash utility match. Local LIHEAP weatherization administering agencies play a significant role in leveraging the match, and then become the agency to administer those funds in compliance with LIHEAP Weatherization Assistance program guidelines.**

15. If criterion (iii) is checked in item 13: Condition(s) under criterion (iii) that resource meets that demonstrate(s) resource's integration/coordination with grantee's LIHEAP program (check one or more):

A   B   C   D   E   F   G   H

16. If criterion (iii) is checked in item 13, and resource has gross value of \$5,000 or more: Explanation of how resource/benefits were integrated and coordinated with grantee's LIHEAP program.

N/A

**LOW INCOME HOME ENERGY ASSISTANCE PROGRAM  
LIHEAP LEVERAGING REPORT  
RESOURCE/BENEFIT DESCRIPTION PAGES**

Complete this form for each separate leveraged resource/benefit that the grantee proposes to count for this base period. Only resources/benefits that are provided to low income households (as defined in 45 CFR 96.87(b)(6)) may be counted.

Grantee: State of Washington Department of Commerce Base period: 10/1/09 – 9/30/10  
Month/Day/Year - Month/Day/Year

1. Resource # 5
- A. Resource/benefit name: Matchmakers
- B. Gross value of countable benefits provided by resource during this base period: \$37,561
- C. Amount of grantee's own funds used to leverage this resource (not including funds from grantee's Federal LIHEAP allotment): \$0
- D. Costs and charges to low income households to participate/receive these benefits: \$0
- E. Net value of countable benefits provided by resource during this base period  
(To calculate item E, subtract items C and D from item B): \$37,561
2. Type of resource:  Cash  Discount/waiver  In-kind contribution  
If more than one type of resource is claimed: Gross value of countable benefits provided by each type of resource: N/A
3. Source of resource:  
**The source of this resource was Statewide (please refer to attachment – Resource #5).**
4. Brief description of resource:  
**The resource consists of State appropriated funds for low income weatherization.**
5. Brief description of benefit(s) provided to low income households by this resource (if benefits are different from resource as described in item 4, or if more information is needed):  
**The benefits provided were used to weatherize the homes of low income households. Funds were used specifically to install attic, wall, and floor insulation, weather-stripping, and furnace efficiency modifications.**
6. Geographical area in which benefits were provided:  
**Statewide (please refer to attachment – Resources #5).**
7. Month(s) and year(s) when benefits were provided to recipients during this base period: 10/1/09 – 9/30/10
8. Number of low income households to whom benefits were provided in this base period: 116
9. Eligibility standard(s) for low income households to whom benefits were provided:  
 Income at or below 150% of the poverty level  
 Income at or below 60% of State median income  
 Other--Specify: **At or below 125% of the Federal Poverty Level**

- 10. Agency/agencies that administered resource/benefits:  
**Please refer to attachment – Resource #5.**
- 11. Source(s) of data used to determine value of resource/benefits, and to determine associated costs to grantee and to recipient low income households:  
**The sources of data used were Commerce fiscal records and local administering agencies.**

- 12. Brief description of how resource/benefits' value was quantified and how gross value of countable benefits was calculated, and how any offsetting costs to recipient low income households were calculated; also, for discounts, reduced rate/price actually paid, and fair market value:  
**The values of these resources are based on actual costs of providing the weatherization services described in #5 above.**

- 13. Criterion/criteria in 45 CFR 96.87(d)(2) that resource/benefits meet (check one or two): (Criteria are summarized below. For full text, see regulations and instructions for form.)

- (i) The grantee's LIHEAP program had an active, substantive, significant role in developing and/or acquiring the resource/benefits from home energy vendor(s) through negotiation, regulation, and/or competitive bid.
- (ii) The resource/benefit(s) were distributed through (within, as part of) the grantee's LIHEAP program to low income households eligible under the grantee's LIHEAP standards, in accordance with the LIHEAP statute and regulations and the grantee's LIHEAP plan.
- (iii) The resource/benefit(s) were distributed to low income households as described in the grantee's LIHEAP plan, as a supplement and/or alternative to the grantee's LIHEAP program, outside (not through, within, or as part of) the LIHEAP program. They met at least one of conditions A through H demonstrating that they were integrated and coordinated with the grantee's LIHEAP program.

- 14. If criterion (i) is checked in item 13, and resource has gross value of \$5,000 or more: Explanation of specific role of grantee's LIHEAP program in development and/or acquisition of resource/benefits, demonstrating that involvement of LIHEAP program was active, substantive, and significant.  
**N/A**

- 15. If criterion (iii) is checked in item 13: Condition(s) under criterion (iii) that resource meets that demonstrate(s) resource's integration/coordination with grantee's LIHEAP program (check one or more):  
 A     B     C     D     E     F     G     H

- 16. If criterion (iii) is checked in item 13, and resource has gross value of \$5,000 or more: Explanation of how resource/benefits were integrated and coordinated with grantee's LIHEAP program.  
**The Matchmaker funds are administered by the local LIHEAP weatherization administering agency and, with the exception of its matching requirements, follows the same rules as the LIHEAP Weatherization program.**

LOW INCOME HOME ENERGY ASSISTANCE PROGRAM  
**LIHEAP LEVERAGING REPORT**  
**RESOURCE/BENEFIT DESCRIPTION PAGES**

Complete this form for each separate leveraged resource/benefit that the grantee proposes to count for this base period. Only resources/benefits that are provided to low income households (as defined in 45 CFR 96.87(b)(6)) may be counted.

Grantee: State of Washington Department of Commerce Base period: 10/1/09 – 9/30/10  
 Month/Day/Year - Month/Day/Year

1. Resource # 6
  - A. Resource/benefit name: Utility Weatherization Program Services
  - B. Gross value of countable benefits provided by resource during this base period: \$3,483,552
  - C. Amount of grantee's own funds used to leverage this resource (not including funds from grantee's Federal LIHEAP allotment): \$0
  - D. Costs and charges to low income households to participate/receive these benefits: \$0
  - E. Net value of countable benefits provided by resource during this base period (To calculate item E, subtract items C and D from item B): \$3,483,552
2. Type of resource:  Cash  Discount/waiver  In-kind contribution  
 If more than one type of resource is claimed: Gross value of countable benefits provided by each type of resource: N/A
3. Source of resource:  
**The sources of this resource were public and private utility funds (please refer to attachment – Resource #6).**
4. Brief description of resource:  
**The resource consists of in-kind weatherization resources.**
5. Brief description of benefit(s) provided to low income households by this resource (if benefits are different from resource as described in item 4, or if more information is needed):  
**The benefits provided were used to weatherize the homes of low income households. Funds were used specifically to install attic, wall, and floor insulation, weather-stripping, and furnace efficiency modifications.**
6. Geographical area in which benefits were provided:  
**Statewide (please refer to attachment – Resource #6).**
7. Month(s) and year(s) when benefits were provided to recipients during this base period: 10/1/09 – 9/30/10
  - B. Number of low income households to whom benefits were provided in this base period: 1,150
9. Eligibility standard(s) for low income households to whom benefits were provided:
  - Income at or below 150% of the poverty level
  - Income at or below 60% of State median income
  - Other—Specify: **At or below 125% of the Federal Poverty Level**

10. Agency/agencies that administered resource/benefits:

**Please refer to attachment – Resource #6.**

11. Source(s) of data used to determine value of resource/benefits, and to determine associated costs to grantee and to recipient low income households:

**The sources of data used were utility and LIHEAP weatherization administering agency records.**

12. Brief description of how resource/benefits’ value was quantified and how gross value of countable benefits was calculated, and how any offsetting costs to recipient low income households were calculated; also, for discounts, reduced rate/price actually paid, and fair market value:

**The values of the resources are based on actual costs of providing the weatherization services described in #5 above.**

13. Criterion/criteria in 45 CFR 96.87(d)(2) that resource/benefits meet (check one or two): (Criteria are summarized below. For full text, see regulations and instructions for form.)

(i) The grantee’s LIHEAP program had an active, substantive, significant role in developing and/or acquiring the resource/benefits from home energy vendor(s) through negotiation, regulation, and/or competitive bid.

(ii) The resource/benefit(s) were distributed through (within, as part of) the grantee’s LIHEAP program to low income households eligible under the grantee’s LIHEAP standards, in accordance with the LIHEAP statute and regulations and the grantee’s LIHEAP plan.

(iii) The resource/benefit(s) were distributed to low income households as described in the grantee’s LIHEAP plan, as a supplement and/or alternative to the grantee’s LIHEAP program, outside (not through, within, or as part of) the LIHEAP program. They met at least one of conditions A through H demonstrating that they were integrated and coordinated with the grantee’s LIHEAP program.

14. If criterion (i) is checked in item 13, and resource has gross value of \$5,000 or more: Explanation of specific role of grantee’s LIHEAP program in development and/or acquisition of resource/benefits, demonstrating that involvement of LIHEAP program was active, substantive, and significant.

**These resources were leveraged through Commerce’s Matchmaker program through the efforts of local LIHEAP administering agencies. The program requires a dollar-for-dollar match. In some cases, the local LIHEAP administering agency provides the services under contract with the applicable utility.**

15. If criterion (iii) is checked in item 13: Condition(s) under criterion (iii) that resource meets that demonstrate(s) resource’s integration/coordination with grantee’s LIHEAP program (check one or more):

A     B     C     D     E     F     G     H

16. If criterion (iii) is checked in item 13, and resource has gross value of \$5,000 or more: Explanation of how resource/benefits were integrated and coordinated with grantee’s LIHEAP program.

N/A



FY09-10 HHS TOTAL LEVERAGED RESOURCES

ATTACHMENTS

		\$51,006,285
Resource	Households Served	Value
Utility/Local LIHEAP Agency Fuel Fund Assistance Programs	77,321	\$27,614,313
Utility Rate Reduction & Discount Home Heating Programs	51,761	\$18,721,297
Community Charitable Donation Fuel Assistance Funds	13,817	\$250,561
Utility Cash Match	375	\$899,000
Matchmakers	116	\$37,561
Utility Weatherization Program Services	1,150	\$3,483,552

FY09-10 HHS TOTAL LEVERAGED RESOURCES

Resource # 1

Utility/Local LIHEAP Agency Fuel Fund Assistance Programs

\$27,614,313				
Local Agency	Value	Households Served	Fund/Utility	Geographical Area Served
Benton-Franklin CAC	\$14,192	143	Benton PUD-Helping Hands	Benton County
	\$2,188	23	Franklin PUD-Helping Hands	Franklin County
	\$5,060	51	City Of Richland-Helping Hands	City of Richland
	\$400	4	BBE Caring Neighbors	Benton, Franklin Counties
	\$200	2	CNG Winter Help	Benton, Franklin Counties
	\$36,574	98	CNG WEAF	Benton, Franklin Counties
	\$45,000	225	Franklin PUD-Enron Settlement	Franklin County
	\$21,000	105	Benton PUD-Enron Settlement	Benton County
	\$21,662	109	BREA Enron Settlement	Benton, Franklin Counties
	\$6,713	18	COM Enron Settlement Funds	Benton, Franklin Counties
Blue Mountain Action Council	\$56,028	123	Washington Energy Assistance Fund	Columbia, Garfield, Walla Walla Counties
	\$2,480	16	Winter Help	Columbia, Garfield, Walla Walla Counties
	\$3,079	23	Energy Donated Fund	Columbia, Garfield, Walla Walla Counties
	\$38,916	93	Enron Settlement Funds	Columbia, Garfield, Walla Walla Counties
	\$12,717	26	COM Enron Settlement Funds	Columbia, Garfield, Walla Walla Counties
	\$12,682	61	Mason County PUD #1-Canal Comfort Fund	Mason County
	\$62,801	682	Mason County PUD #3-Project Share	Mason County
	\$28,781	219	Lewis County PUD-Project Share	Lewis County
	\$200	2	Cascade Natural Gas-Winter Help Fund	Lewis, Mason, Thurston Counties
	\$121	1	Private Donations	Lewis, Mason, Thurston Counties
\$2,025	31	City of Shelton-Support Our Sheltonians	Shelton	

	\$20,000	66	Mason County-Case Managed Utility Assistance	Mason County
	\$90,480	278	COM Enron Settlement Funds	Lewis, Mason, Thurston Counties
CAC Whitman	\$29,658	453	Project Share	Whitman County
	\$42,374	74	Avista LIRAP Heat	Whitman County
	\$4,392	8	COM Enron Settlement Funds	Whitman County
Central Area Motivation Programs	\$5,807	13	COM Enron Settlement Funds	City of Seattle
Chelan Douglas CAC	\$28,281	209	Chelan County PUD Helping Hands Fund	Chelan County
	\$78,708	75	Chelan County PUD-Enron Settlement	Chelan County
	\$1,075	9	Douglas County PUD-Neighbor to Neighbor Fund	Douglas County
	\$40,437	43	Douglas County-Enron Settlement	Douglas County
	\$1,438	8	CNG - Winter Help Fund	Chelan, Douglas Counties
Clark County, DCS	\$140,340	467	Operation Warm Heat	Clark County
	\$7,000	49	Northwest Natural Gas-Gas Assistance Program	Clark County
	\$402,040	796	Northwest Natural Gas-GREAT Program	Clark County
	\$900	10	Interfaith Treasure House	Clark County
	\$20,665	196	St. Vincent de Paul	Clark County
	\$17,637	184	Salvation Army	Clark County
	\$82,071	209	DSHS	Clark County
Coastal CAP	\$36,747	255	Project Help	Grays Harbor County
	\$2,427	15	United Way Emergency Fund	Grays Harbor County
	\$10,009	23	WEAF	Grays Harbor, Pacific County
	\$692	5	CNG Winter Help	Grays Harbor, Pacific County
	\$511	2	COM Enron Settlement Funds	Grays Harbor, Pacific County
Hopelink	\$1,414,117	2,641	PSE Help	King County
	\$3,296	7	COM Enron Settlement Funds	King County
Hopesource	\$193,500	260	PSE Help	Kittitas County
	\$4,898	17	Catholic Credit Union Fund	Kittitas County
	\$7,814	12	COM Enron Settlement Funds	Kittitas County

Kitsap Community Resources	\$29,580	51	Donated Wood	Kitsap County
	\$15,876	98	Water Voucher Program	Kitsap County
	\$243	14	CNG Winter Help	Kitsap County
	\$1,716	4	COM Enron Settlement Funds	Kitsap County
Lower Columbia CAC	\$30,461	441	Cowlitz County PUD-Warm Neighbor Fund	Cowlitz County
	\$75	1	Cascade Natural Gas-Winter Help Fund	Cowlitz, Wahkiakum Counties
	\$150	1	Cascade Natural Gas- WEAF Fund	Cowlitz, Wahkiakum Counties
	\$51,792	441	Cowlitz County PUD-Warm Neighbor Plus Fund	Cowlitz County
Metropolitan Development Council	\$230,250	1,535	Family Need Program	City of Tacoma
	\$286,411	681	PSE Help	City of Tacoma
	\$3,335,355	6,144	PSE Help	King County
Multi-Service Center	\$3,296	7	COM Enron Settlement Funds	King County
	\$88,080	1,835	Pacificorp	Yakima County
Opportunity Industrialization Center of Yakima	\$153,000	2,200	Pacificorp - School Energy Education Program	North Yakima County
	\$66,123	151	Cascade Natural Gas-WEAF	Yakima
	\$6,921	23	Cascade Natural Gas-Winter Help Fund	Yakima
	\$24,090	83	Clean Air Authority	Yakima
	\$92,977	256		Adams, Grant, Lincoln Counties
Okanogan County	\$1,033	14	COM Enron Settlement Funds	Okanogan County
	\$3,532	52	Okanogan Public Utility District	Okanogan County
	\$46,998	127	Okanogan County Community Action Council	Okanogan County
Opportunity Council	\$8,335	50	COM Enron Settlement Funds	Okanogan County
	\$1,196,911	2,898	Cascade Winter Help Fund	Whatcom, Island, San Juan Counties
	\$101,923	364	PSE-Home Energy Lifeline Program	Whatcom, Island, San Juan Counties
	\$65,000	441	Cascade Natural Gas-WA Energy Assistance Fund	Whatcom, Island, San Juan Counties
	\$1,500	10	Warm Home Fund-PSE	Island County
Pierce County CSD	\$18,296	53	Salvation Army Funds for Energy	Island County
	\$610,787	3,915	COM Enron Settlement Funds	Pierce County
Puget Sound Energy			Warm Home Fund	Puget Sound Counties

