## FY 2010 LIHEAP LEVERAGING REPORT

Grantee: New Hampshire  Date Rec'd 1/30/10

Express:  Faxed:  Regular:  E-Mail:  Certified:

Base Period  October 1, 2009 -- September 30, 2010

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<th>SUBMITTED</th>
<th>Changes</th>
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<td>B. Gross value/countable</td>
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<td>C. Grantee's own funds used</td>
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<td>D. Total costs/charges to low income</td>
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<td>E. Initial net value</td>
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<td>F. Federal LIHEAP funds</td>
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<td>G. Final net value</td>
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ENTERED INTO DATABASE  12/1/10KL

Signed by CEO (Y or N)  
Delegation on File (Y or N)  

Math Check:  Date  12/1/10KL

First Review Cycle

1st Reviewer:   Date:   1st Reviewer:   Date:   2nd Reviewer:   Date:   2nd Reviewer:   Date:   

DEA DIRECTOR:   Date:   

Additional Information
Date Requested   
Date Received   

Resources Changed or Deleted
Resource #   Action   
Resource #   Action   
Resource #   Action   

Reviewer   
Review Complete
240,053
27,289
16,165,822
633,706
455,418
460,927
775,829
573,598
306,073
212,452
97,016
176,847
163,683
110,763
245,263
697,615
515,534
644,036
1,393,426
465,120
274,064
2,000
72,491
117,878
43,060
1,000
89,740
1,538,165
26,499,863
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<tr>
<td>A. Total</td>
<td>Net value of leveraged resources (including non-financial benefits) to be counted for this base period</td>
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<tr>
<td>B. Total</td>
<td>Net value of leveraged resources (excluding non-financial benefits) to be counted for this base period</td>
</tr>
<tr>
<td>C. Total</td>
<td>Net value of leveraged resources (including all benefits) to be counted for this base period</td>
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</tbody>
</table>

**Summary Page**

**Office of Community Services**

**LOW INCOME HOME ENERGY ASSISTANCE PROGRAM**

**OAR Clearance No.: 990-0121**
November 30, 2010

Mr. Nick St. Angelo, Director
Division of Energy Assistance
Office of Community Services, ACF, HHS
370 L’Enfant Promenade, S.W.
Washington, D.C. 20447

Dear Mr. St. Angelo:

Enclosed you will find the LIHEAP Leveraging Report on FY 2010 leveraging activities in New Hampshire. The New Hampshire Office of Energy and Planning submits this report in order to qualify for the FY 2011 leveraging incentive fund grant awards.

We have employed a number of leveraging techniques including:
Cash discounts for Energy
Municipal Assistance
Donations to LIHEAP
Utility Funded Weatherization

In total, $26,499,868.00 was leveraged for the LIHEAP program from non-federal funds.

Please feel free to contact me at (603) 271-8317 with any questions or if you require additional information.

Sincerely,

Celeste M Lovett
Fuel Assistance Program Manager

CC: Joanne O. Morin, OEP Director

TDD Access: Relay NH 1-800-735-2964
<table>
<thead>
<tr>
<th>Resource #</th>
<th>Amount</th>
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<tr>
<td>Resource #1</td>
<td>$240,053.00</td>
<td>Neighbor Helping Neighbor</td>
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<td>Resource #2</td>
<td>$27,289.00</td>
<td>New Hampshire Electric Cooperative Project Care</td>
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<td>Resource #3</td>
<td>$16,166,822.00</td>
<td>New Hampshire Electric Assistance Program</td>
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<td>Resource #4</td>
<td>$633,706.00</td>
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<td>Resource #6</td>
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<td>Municipal Assistance for Hillsborough County (SNHS)</td>
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<td>Resource #7</td>
<td>$775,829.00</td>
<td>Municipal Assistance for Cheshire and Sullivan Counties</td>
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<td>Resource #20</td>
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<td>Donations to LIHEAP Belknap and Merrimack Counties</td>
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<td>Donations to LIHEAP TRI-County Community Action</td>
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<td>Resource #28</td>
<td>$1,538,165.00</td>
<td>Residential Low Income Gas Program</td>
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**Total** $26,499,868.00
Complete this form for each separate leveraged resource/benefit that the grantee proposes to count for this base period. Only resources/benefits that are provided to low income households (as defined in 45 CFR 96.87(b)(6)) may be counted.

Grantee: State of New Hampshire (SNHS)  
Base period: 10/01/09 – 09/30/10  
Month/Day/Year - Month/Day/Year

1. Resource #1

A. Resource/benefit name: Neighbor Helping Neighbor

B. Gross value of countable benefits provided by resource during this base period: $240,053.00

C. Amount of grantee's own funds used to leverage this resource (not including funds from grantee's Federal LIHEAP allotment): $0

D. Costs and charges to low income households to participate/receive these benefits: $0

E. Net value of countable benefits provided by resource during this base period  
(To calculate item E, subtract items C and D from item B): $240,053.00

2. Type of resource:  
_X_ Cash  ___Discount/waiver  ___In-kind contribution

If more than one type of resource is claimed: Gross value of countable benefits provided by each type of resource:

3. Source of resource:
Donations made by customers of Public Service Company of New Hampshire, National Grid, and Unutil.

Brief description of resource:
The resource is cash, paid to the appropriate participating utility on behalf of the eligible client.

5. Brief description of benefit(s) provided to low income households by this resource (if benefits are different from resource as described in item 4, or if more information is needed):
The benefit is energy crisis assistance, cash paid toward the recipient's energy costs.

6. Geographical area in which benefits were provided:
Service areas of participating utility companies within the State of New Hampshire.

7. Month(s) and year(s) when benefits were provided to recipients during this base period:  
10/01/09 – 09/30/10

8. Number of low-income households to whom benefits were provided in this base period: 1370

9. Eligibility standard(s) for low income households to whom benefits were provided:

___ Income at or below 150% of the poverty level  
_X_ Income at or below 60% of State median income  
___Other--Specify:
10. Agency/agencies that administered resource/benefits:

Southern New Hampshire Services, Inc. (SNHS)

11. Source(s) of data used to determine value of resource/benefits, and to determine associated costs to grantees and to recipient low income households:

Records of Southern New Hampshire Services, Inc. and the participating utilities.

12. Brief description of how resource/benefits' value was quantified and how gross value of countable benefits was calculated, and how any offsetting costs to recipient low income households were calculated; also, for discounts, reduced rate/price actually paid, and fair market value:

Benefits were paid up to $300.00 a household, depending upon the need. A total of $240,053.00 was provided to assist 1370 households in energy emergency situations. The average benefit was $175.22.

13. Criterion/criteria in 45 CFR 96.87(d)(2) that resource/benefits meet (check one or two): (Criteria are summarized below. For full text, see regulations and instructions for form.)

   (i) The grantee's LIHEAP program had an active, substantive, significant role in developing and/or acquiring the resource/benefits from home energy vendor(s) through negotiation, regulation, and/or competitive bid.

   (ii) The resource/benefit(s) were distributed through (within, as part of) the grantee's LIHEAP program to low income households eligible under the grantee's LIHEAP standards, in accordance with the LIHEAP statute and regulations and the grantee's LIHEAP plan.

   (iii) The resource/benefit(s) were distributed to low income households as described in the grantee's LIHEAP plan, as a supplement and/or alternative to the grantee's LIHEAP program, outside (not through, within, or as part of) the LIHEAP program. They met at least one of conditions A through H demonstrating that they were integrated and coordinated with the grantee's LIHEAP program.

14. If criterion (i) is checked in item 13, and resource has gross value of $5,000 or more: Explanation of specific role of grantee's LIHEAP program in development and/or acquisition of resource/benefits, demonstrating that involvement of LIHEAP program was active, substantive, and significant.

N/A

15. If criterion (iii) is checked in item 13: Condition(s) under criterion (iii) that resource meets that demonstrate(s) resource's integration/coordination with grantee's LIHEAP program (check one or more):

   A B C D E F G H

16. If criterion (iii) is checked in item 13, and resource has gross value of $5,000 or more: Explanation of how resource/benefits were integrated and coordinated with grantee's LIHEAP program.

   Benefits were available to clients in a crisis situation with an active disconnect from their utility who were denied LIHEAP assistance.
LOW INCOME HOME ENERGY ASSISTANCE PROGRAM
LIHEAP LEVERAGING REPORT
RESOURCE/BENEFIT DESCRIPTION PAGES

Complete this form for each separate leveraged resource/benefit that the grantee proposes to count for this base period. Only resources/benefits that are provided to low income households (as defined in 45 CFR 96.87(b)(6)) may be counted.

Grantee: State of New Hampshire
Base period: 10/01/09 – 09/30/10
Month/Day/Year - Month/Day/Year

1. Resource # 2

   A. Resource/benefit name: New Hampshire Electric Cooperative Project Care

   B. Gross value of countable benefits provided by resource during this base period: $27,289.00

   C. Amount of grantee's own funds used to leverage this resource (not including funds from grantee's Federal LIHEAP allotment): $ 0

   D. Costs and charges to low income households to participate/receive these benefits: $ 0

   E. Net value of countable benefits provided by resource during this base period (To calculate item E, subtract items C and D from item B): $27,289.00

2. Type of resource: **X** Cash _____Discount/waiver _____In-kind contribution

   If more than one type of resource is claimed: Gross value of countable benefits provided by each type of resource:

3. Source of resource:

   Donations contributed by members of the New Hampshire Electric Cooperative.

4. Brief description of resource:

   The resource is cash.

5. Brief description of benefit(s) provided to low income households by this resource (if benefits are different from resource as described in item 4, or if more information is needed):

   The benefit is energy crisis assistance; cash paid toward the recipient’s energy costs.

6. Geographical area in which benefits were provided:

   Service area of the New Hampshire Electric Cooperative.

   Month(s) and year(s) when benefits were provided to recipients during this base period: 10/01/09 – 09/30/10

7. Number of low income households to whom benefits were provided: 91

8. Eligibility standard(s) for low income households to whom benefits were provided:

   ___Income at or below 150% of the poverty level
   **X** Income at or below 60% of State median income
   ___Other--Specify:
10. Agency/agencies that administered resource/benefits:

City and town welfare officials.

11. Source(s) of data used to determine value of resource/benefits, and to determine associated costs to grantee and to recipient low income households:

Written documentation from city and town officials.

12. Brief description of how resource/benefits' value was quantified and how gross value of countable benefits was calculated, and how any offsetting costs to recipient low income households were calculated; also, for discounts, reduced rate/price actually paid, and fair market value:

Written documentation from city and town officials.

13. Criterion/criteria in 45 CFR 96.87(d)(2) that resource/benefits meet (check one or two): (Criteria are summarized below. For full text, see regulations and instructions for form.)

  _____(i) The grantee's LIHEAP program had an active, substantive, significant role in developing and/or acquiring the resource/benefits from home energy vendor(s) through negotiation, regulation, and/or competitive bid.

  _____(ii) The resource/benefit(s) were distributed through (within, as part of) the grantee's LIHEAP program to low income households eligible under the grantee's LIHEAP standards, in accordance with the LIHEAP statute and regulations and the grantee's LIHEAP plan.

  _X_ (iii) The resource/benefit(s) were distributed to low income households as described in the grantee's LIHEAP plan, as a supplement and/or alternative to the grantee's LIHEAP program, outside (not through, within, or as part of) the LIHEAP program. They met at least one of conditions A through H demonstrating that they were integrated and coordinated with the grantee's LIHEAP program.

14. If criterion (i) is checked in item 13, and resource has gross value of $5,000 or more: Explanation of specific role of grantee's LIHEAP program in development and/or acquisition of resource/benefits, demonstrating that involvement of LIHEAP program was active, substantive, and significant.

15. If criterion (iii) is checked in item 13: Condition(s) under criterion (iii) that resource meets that demonstrate(s) resource's integration/coordination with grantee's LIHEAP program (check one or more):

  _X_ A  _____B  _____C  _____D  _____E  _____F  _____G  _____H

16. If criterion (iii) is checked in item 13, and resource has gross value of $5,000 or more: Explanation of how resource/benefits were integrated and coordinated with grantee's LIHEAP program.

Coordination and integration between the NH LIHEAP occurs mainly at the subgrantee level. During the time frame when LIHEAP is not obligating funds to eligible households, prior to and subsequent to the dates of operation, the subgrantees make contact with welfare officials to secure assistance. During the dates of LIHEAP operation, the welfare officials refer residents to the LIHEAP for determination of eligibility as a precondition of continued municipal support.
Grantee: State of New Hampshire (SNHS)  
Base period: 10/01/09 – 09/30/10  
Month/Day/Year - Month/Day/Year

1. Resource # 6

A. Resource/benefit name: Municipal Assistance for Hillsborough County

B. Gross value of countable benefits provided by resource during this base period: $460,927.00

C. Amount of grantee's own funds used to leverage this resource (not including funds from grantee's Federal LIHEAP allotment): $0

D. Costs and charges to low income households to participate/receive these benefits: $0

E. Net value of countable benefits provided by resource during this base period  
(To calculate item E, subtract items C and D from item B): $460,927.00

2. Type of resource:  
   ___ Cash  ___ Discount/waiver  ___ In-kind contribution  
   If more than one type of resource is claimed: Gross value of countable benefits provided by each type of resource:

3. Source of resource:  
100% Municipalities.

4. Brief description of resource:  
   Assistance is provided by cities and towns to purchase heating fuels, pay electric bills and pay rent if heat is included. Resource is cash, paid to the appropriate vendor or utility on behalf of low-income households.

5. Brief description of benefit(s) provided to low income households by this resource (if benefits are different from resource as described in item 4, or if more information is needed):  
The resource is energy crisis assistance, paid towards the client’s household energy costs.

6. Geographical area in which benefits were provided:  
Hillsborough County

7. Month(s) and year(s) when benefits were provided to recipients during this base period:  
10/01/09 – 09/30/10

8. Number of low-income households to whom benefits were provided in this base period: 2180

9. Eligibility standard(s) for low income households to whom benefits were provided:
   ___ Income at or below 150% of the poverty level  
   ___X Income at or below 60% of State median income  
   ___ Other--Specify:
10. Agency/agencies that administered resource/benefits:

City and town welfare agencies

Source(s) of data used to determine value of resource/benefits, and to determine associated costs to grantee and to recipient low income households:

Written documentation from city and town officials.

12. Brief description of how resource/benefits' value was quantified and how gross value of countable benefits was calculated, and how any offsetting costs to recipient low income households were calculated; also, for discounts, reduced rate/price actually paid, and fair market value:

Each municipality maintains line item ledgers that track cash payments for energy. These records must meet state accounting standards and are audited yearly.

13. Criterion/criteria in 45 CFR 96.87(d)(2) that resource/benefits meet (check one or two): (Criteria are summarized below. For full text, see regulations and instructions for form.)

_____(i) The grantee's LIHEAP program had an active, substantive, significant role in developing and/or acquiring the resource/benefits from home energy vendor(s) through negotiation, regulation, and/or competitive bid.

_____(ii) The resource/benefit(s) were distributed through (within, as part of) the grantee's LIHEAP program to low income households eligible under the grantee's LIHEAP standards, in accordance with the LIHEAP statute and regulations and the grantee's LIHEAP plan.

_____ (iii) The resource/benefit(s) were distributed to low income households as described in the grantee's LIHEAP plan, as a supplement and/or alternative to the grantee's LIHEAP program, outside (not through, within, or as part of) the LIHEAP program. They met at least one of conditions A through H demonstrating that they were integrated and coordinated with the grantee's LIHEAP program.

14. If criterion (i) is checked in item 13, and resource has gross value of $5,000 or more: Explanation of specific role of grantee's LIHEAP program in development and/or acquisition of resource/benefits, demonstrating that involvement of LIHEAP program was active, substantive, and significant.

15. If criterion (iii) is checked in item 13: Condition(s) under criterion (iii) that resource meets that demonstrate(s) resource's integration/coordination with grantee's LIHEAP program (check one or more):

_____ A _____ B _____ C _____ D _____ E _____ F _____ G _____ H

16. If criterion (iii) is checked in item 13, and resource has gross value of $5,000 or more: Explanation of how resource/benefits were integrated and coordinated with grantee's LIHEAP program

Applicants seeking assistance with fuel, or utilities are referred to municipal welfare officials by LIHEAP personnel when LIHEAP funds are not available.
LOW INCOME HOME ENERGY ASSISTANCE PROGRAM
LIHEAP LEVERAGING REPORT
RESOURCE/BENEFIT DESCRIPTION PAGES

Complete this form for each separate leveraged resource/benefit that the grantee proposes to count for this base period. Only resources/benefits that are provided to low income households (as defined in 45 CFR 96.87(b)(6)) may be counted.

Grantee: State of New Hampshire (Southwestern Community Services) Base period: 10/01/09 – 09/30/10

1. Resource # 7


   B. Gross value of countable benefits provided by resource during this base period: $775,829.00

   C. Amount of grantee's own funds used to leverage this resource (not including funds from grantee's Federal LIHEAP allotment): $ 0

   D. Costs and charges to low income households to participate/receive these benefits: $ 0

   E. Net value of countable benefits provided by resource during this base period (To calculate item E, subtract items C and D from item B): $775,829.00

2. Type of resource: _X_Cash ___Discount/waiver ___In-kind contribution

   If more than one type of resource is claimed: Gross value of countable benefits provided by each type of resource:

3. Source of resource:
100% Municipalities.

4. Brief description of resource:
   Assistance that is provided by cities and towns to purchase heating fuels, pay electric bills, and rent when home energy costs are included.

5. Brief description of benefit(s) provided to low income households by this resource (if benefits are different from resource as described in item 4, or if more information is needed):
   The assistance supplemented FAP when benefits were not sufficient to meet the household energy costs.

6. Geographical area in which benefits were provided:
   Cheshire and Sullivan Counties.

7. Month(s) and year(s) when benefits were provided to recipients during this base period:
   10/01/09 – 09/30/10

8. Number of low income households to whom benefits were provided in this base period: 1501

9. Eligibility standard(s) for low income households to whom benefits were provided:

   _X_Income at or below 60% of State median income
   ___Other—Specify:
10. Agency/agencies that administered resource/benefits:
   City and town welfare officials.

11. Source(s) of data used to determine value of resource/benefits, and to determine associated costs to grantee and to recipient low income households:
    Written documentation from city and town officials.

12. Brief description of how resource/benefits' value was quantified and how gross value of countable benefits was calculated, and how any offsetting costs to recipient low income households were calculated; also, for discounts, reduced rate/price actually paid, and fair market value:
   Each city or town maintains records of actual energy payments made on behalf of assisted households.

13. Criterion/criteria in 45 CFR 96.87(d)(2) that resource/benefits meet (check one or two): (Criteria are summarized below. For full text, see regulations and instructions for form.)

   (i) The grantee's LIHEAP program had an active, substantive, significant role in developing and/or acquiring the resource/benefits from home energy vendor(s) through negotiation, regulation, and/or competitive bid.

   (ii) The resource/benefit(s) were distributed through (within, as part of) the grantee's LIHEAP program to low income households eligible under the grantee's LIHEAP standards, in accordance with the LIHEAP statute and regulations and the grantee's LIHEAP plan.

   (iii)** The resource/benefit(s) were distributed to low income households as described in the grantee's LIHEAP plan, as a supplement and/or alternative to the grantee's LIHEAP program, outside (not through, within, or as part of) the LIHEAP program. They met at least one of conditions A through H demonstrating that they were integrated and coordinated with the grantee's LIHEAP program.

14. If criterion (i) is checked in item 13, and resource has gross value of $5,000 or more: Explanation of specific role of grantee's LIHEAP program in development and/or acquisition of resource/benefits, demonstrating that involvement of LIHEAP program was active, substantive, and significant.

15. If criterion (iii) is checked in item 13: Condition(s) under criterion (iii) that resource meets that demonstrate(s) resource's integration/coordination with grantee's LIHEAP program (check one or more):

   **X**A  **X**B  **X**C  **D**  **E**  **F**  **G**  **X**H

16. If criterion (iii) is checked in item 13, and resource has gross value of $5,000 or more: Explanation of how resource/benefits were integrated and coordinated with grantee's LIHEAP program.
   Direct communication with city and town welfare officials to coordinate joint resources to supplement LIHEAP assistance that was not sufficient to meet the household home energy needs.
LOW INCOME HOME ENERGY ASSISTANCE PROGRAM
LIHEAP LEVERAGING REPORT
RESOURCE/BENEFIT DESCRIPTION PAGES

Complete this form for each separate leveraged resource/benefit that the grantee proposes to count for this base period. Only resources/benefits that are provided to low income households (as defined in 45 CFR 96.87(b)(6)) may be counted.

Grantee: State of New Hampshire (Strafford County)  Base period: 10/01/09 – 09/30/10
              Month/Day-Year - Month/Day/Year

1. Resource # 8

   A. Resource/benefit name: Municipal Assistance for Strafford County.

   B. Gross value of countable benefits provided by resource during this base period: $573,598.00

   C. Amount of grantee's own funds used to leverage this resource (not including funds from grantee's Federal LIHEAP allotment): $0

   D. Costs and charges to low income households to participate/receive these benefits: $0

   E. Net value of countable benefits provided by resource during this base period
      (To calculate item E, subtract items C and D from item B): $573,598.00

2. Type of resource:  X  Cash  ____ Discount/waiver  ____ In-kind contribution
   If more than one type of resource is claimed: Gross value of countable benefits provided by each type of resource:

3. Source of resource:
   100% Municipalities.

4. Brief description of resource:
   Assistance that is provided by cities and towns to purchase heating fuels and to pay electric bills.

5. Brief description of benefit(s) provided to low income households by this resource (if benefits are different from resource as described in item 4, or if more information is needed):
   The towns and cities of New Hampshire in coordination with the State LIHEAP provide a comprehensive package of relief services at the local level, which includes energy assistance.

6. Geographical area in which benefits were provided:
   Strafford County

7. Month(s) and year(s) when benefits were provided to recipients during this base period:
   10/01/09 – 09/30/10

8. Number of low income households to whom benefits were provided in this base period: 2236

9. Eligibility standard(s) for low income households to whom benefits were provided:
   X  Income at or below 150% of the poverty level
   ____ Income at or below 60% of State median income
   X  Other--Specify: Residency and crisis situation.
10. Agency/agencies that administered resource/benefits:
   City and town welfare officials.

11. Source(s) of data used to determine value of resource/benefits, and to determine associated costs to grantee and to recipient low income households:
   Written documentation from city and town officials.

12. Brief description of how resource/benefits' value was quantified and how gross value of countable benefits was calculated, and how any offsetting costs to recipient low income households were calculated; also, for discounts, reduced rate/price actually paid, and fair market value:
   Each city or town maintains records of actual energy payments made on behalf of assisted households.

13. Criterion/criteria in 45 CFR 96.87(d)(2) that resource/benefits meet (check one or two): (Criteria are summarized below. For full text, see regulations and instructions for form.)

   (i) The grantee's LIHEAP program had an active, substantive, significant role in developing and/or acquiring the resource/benefits from home energy vendor(s) through negotiation, regulation, and/or competitive bid.

   (ii) The resource/benefit(s) were distributed through (within, as part of) the grantee's LIHEAP program to low income households eligible under the grantee's LIHEAP standards, in accordance with the LIHEAP statute and regulations and the grantee's LIHEAP plan.

   (iii) The resource/benefit(s) were distributed to low income households as described in the grantee's LIHEAP plan, as a supplement and/or alternative to the grantee's LIHEAP program, outside (not through, within, or as part of) the LIHEAP program. They met at least one of conditions A through H demonstrating that they were integrated and coordinated with the grantee's LIHEAP program.

14. If criterion (i) is checked in item 13, and resource has gross value of $5,000 or more: Explanation of specific role of grantee's LIHEAP program in development and/or acquisition of resource/benefits, demonstrating that involvement of LIHEAP program was active, substantive, and significant.

15. If criterion (iii) is checked in item 13: Condition(s) under criterion (iii) that resource meets that demonstrate(s) resource's integration/coordination with grantee's LIHEAP program (check one or more):

   A B C D E F G H

16. If criterion (iii) is checked in item 13, and resource has gross value of $5,000 or more: Explanation of how resource/benefits were integrated and coordinated with grantee's LIHEAP program
   Direct communication with city and town welfare officials to coordinate joint resources to supplement LIHEAP assistance that was not sufficient to meet the household home energy needs.
Complete this form for each separate leveraged resource/benefit that the grantee proposes to count for this base period. Only resources/benefits that are provided to low-income households (as defined in 45 CFR 96.87(b)(6)) may be counted.

Grantee: State of New Hampshire (Tri-County CAP)          Base period: 10/01/09 – 09/30/10

1. Resource #9
   A. Resource/benefit name: TRI-County municipal assistance for low income with heat and utilities

B. Gross value of countable benefits provided by resource during this base period: $306,073.00

C. Amount of grantee's own funds used to leverage this resource (not including funds from grantee's Federal LIHEAP allotment): $ 0

D. Costs and charges to low income households to participate/receive these benefits: $ 0

E. Net value of countable benefits provided by resource during this base period (To calculate item E, subtract items C and D from item B): $306,073.00

2. Type of resource: _X_Cash      __Discount/waiver      ___In-kind contribution
   If more than one type of resource is claimed: Gross value of countable benefits provided by each type of resource:

3. Source of resource: Municipal funding

4. Brief description of resource: Local towns in coordination with State LIHEAP provide energy assistance to low-income households.

5. Brief description of benefit(s) provided to low income households by this resource (if benefits are different from resource as described in item 4, or if more information is needed): Assistance provided to low income during months when FAP is not operating or when FAP benefits are exhausted.

6. Geographical area in which benefits were provided: Coos, Carroll and Grafton counties of NH.

7. Month(s) and year(s) when benefits were provided to recipients during this base period: 10/01/09 – 09/30/10

8. Number of low-income households to whom benefits were provided in this base period: 842

9. Eligibility standard(s) for low income households to whom benefits were provided:
   ___ Income at or below 150% of the poverty level
   _X_ Income at or below 60% of State median income
   ___Other--Specify:
10. Agency/agencies that administered resource/benefits: **Tri-County CAP, subgrantee of State of NH**

11. Source(s) of data used to determine value of resource/benefits, and to determine associated costs to grantee and to recipient low-income households: **Reports from municipalities**

12. Brief description of how resource/benefits' value was quantified and how gross value of countable benefits was calculated, and how any offsetting costs to recipient low income households were calculated; also, for discounts, reduced rate/price actually paid, and fair market value: **Each town maintains records of payments for fuel and utilities on behalf of low-income households; records must meet State accounting standards and are audited annually.**

13. Criterion/criteria in 45 CFR 96.87(d)(2) that resource/benefits meet (check one or two): (Criteria are summarized below. For full text, see regulations and instructions for form.)

   ____ (i) The grantee's LIHEAP program had an active, substantive, significant role in developing and/or acquiring the resource/benefits from home energy vendor(s) through negotiation, regulation, and/or competitive bid.

   ____ (ii) The resource/benefit(s) were distributed through (within, as part of) the grantee's LIHEAP program to low income households eligible under the grantee's LIHEAP standards, in accordance with the LIHEAP statute and regulations and the grantee's LIHEAP plan.

   ___ (iii) The resource/benefit(s) were distributed to low income households as described in the grantee's LIHEAP plan, as a supplement and/or alternative to the grantee's LIHEAP program, outside (not through, within, or as part of) the LIHEAP program. They met at least one of conditions A through H demonstrating that they were integrated and coordinated with the grantee's LIHEAP program.

14. If criterion (i) is checked in item 13, and resource has gross value of $5,000 or more: Explanation of specific role of grantee's LIHEAP program in development and/or acquisition of resource/benefits, demonstrating that involvement of LIHEAP program was active, substantive, and significant:

15. If criterion (iii) is checked in item 13: Condition(s) under criterion (iii) that resource meets that demonstrate(s) resource's integration/coordination with grantee's LIHEAP program (check one or more):

   ____ A   ____ B   ___ C   ____ D   ____ E   ____ F   ____ G   ____ H

16. If criterion (iii) is checked in item 13, and resource has gross value of $5,000 or more: Explanation of how resource/benefits were integrated and coordinated with grantee's LIHEAP program: **New Hampshire's LIHEAP Program and the NH Local Welfare Administrators Association (NHLWAA), the statewide organization that represents the Town Social Service Agencies (TSSA), work jointly on coordinating and integrating the State's energy programs. The NHLWAA has always had a representative on the State's Policy Advisory Council which develops the State Plan. Likewise, the State's LIHEAP program has a representative that attends all energy assistance related NHLWAA meetings.**
LOW INCOME HOME ENERGY ASSISTANCE PROGRAM
LIHEAP LEVERAGING REPORT
RESOURCE/BENEFIT DESCRIPTION PAGES

Complete this form for each separate leveraged resource/benefit that the grantee proposes to count for this base period. Only resources/benefits that are provided to low income households (as defined in 45 CFR 96.87(b)(6)) may be counted.

Grantee: State of New Hampshire (Belknap-Merrimack CAP)  Base period: 10/01/09 – 09/30/10
Month/Day/Year - Month/Day/Year

1. Resource # 10

   A. Resource/benefit name: Cash discounts for energy

   B. Gross value of countable benefits provided by resource during this base period: $212,452.00

   C. Amount of grantee's own funds used to leverage this resource (not including funds from grantee's Federal LIHEAP allotment): $0

   D. Costs and charges to low income households to participate/receive these benefits: $0

   E. Net value of countable benefits provided by resource during this base period
   (To calculate item E, subtract items C and D from item B): $212,452.00

2. Type of resource: ___Cash ___Discount/waiver ___In-kind contribution
   If more than one type of resource is claimed: Gross value of countable benefits provided by each type of resource:

3. Source of resource:
   Fuel vendors.

4. Brief description of resource:
   NH operates a credit system with its LIHEAP Program (i.e. Dealers provide #2 oil to a qualified household, then they bill the CAP agency their normal credit price). Belknap-Merrimack CAP negotiated a cash price from a portion of local dealers. This resource represents the difference between cash and credit prices for #2 fuel oil.

5. Brief description of benefit(s) provided to low income households by this resource (if benefits are different from resource as described in item 4, or if more information is needed):
   Allows qualified low-income households to receive fuel in relation to their benefit.

6. Geographical area in which benefits were provided:
   Belknap and Merrimack Counties.

7. Month(s) and year(s) when benefits were provided to recipients during this base period:
   10/01/09 – 09/30/10

8. Number of low-income households to who benefits were provided in this base period 4188

9. Eligibility standard(s) for low income households to whom benefits were provided:
   ___Income at or below 150% of the poverty level
   X Income at or below 60% of State median income
   ___Other--Specify:
10. Agency/agencies that administered resource/benefits:
   Community Action Program Belknap-Merrimack Counties, Inc.

11. Source(s) of data used to determine value of resource/benefits, and to determine associated costs to grantee and to recipient low income households:
   Vendor agreements and paid energy bills located at Community Action Program Belknap-Merrimack Counties, Inc.

12. Brief description of how resource/benefits' value was quantified and how gross value of countable benefits was calculated, and how any offsetting costs to recipient low income households were calculated; also, for discounts, reduced rate/price actually paid, and fair market value:
   The difference between the credit and cash discount price was multiplied by gallons delivered.

13. Criterion/criteria in 45 CFR 96.87(d)(2) that resource/benefits meet (check one or two): (Criteria are summarized below. For full text, see regulations and instructions for form.)

   (i) The grantee's LIHEAP program had an active, substantive, significant role in developing and/or acquiring the resource/benefits from home energy vendor(s) through negotiation, regulation, and/or competitive bid.

   (ii) The resource/benefit(s) were distributed through (within, as part of) the grantee's LIHEAP program to low income households eligible under the grantee's LIHEAP standards, in accordance with the LIHEAP statute and regulations and the grantee's LIHEAP plan.

   (iii) The resource/benefit(s) were distributed to low income households as described in the grantee's LIHEAP plan, as a supplement and/or alternative to the grantee's LIHEAP program, outside (not through, within, or as part of) the LIHEAP program. They met at least one of conditions A through H demonstrating that they were integrated and coordinated with the grantee's LIHEAP program.

14. If criterion (i) is checked in item 13, and resource has gross value of $5,000 or more: Explanation of specific role of grantee's LIHEAP program in development and/or acquisition of resource/benefits, demonstrating that involvement of LIHEAP program was active, substantive, and significant.

15. If criterion (iii) is checked in item 13: Condition(s) under criterion (iii) that resource meets that demonstrate(s) resource's integration/coordination with grantee's LIHEAP program (check one or more):

   A  B  C  D  E  F  G  H

16. If criterion (iii) is checked in item 13, and resource has gross value of $5,000 or more: Explanation of how resource/benefits were integrated and coordinated with grantee's LIHEAP program.
LOW INCOME HOME ENERGY ASSISTANCE PROGRAM
LIHEAP LEVERAGING REPORT
RESOURCE/BENEFIT DESCRIPTION PAGES

Complete this form for each separate leveraged resource/benefit that the grantee proposes to count for this base period. Only resources/benefits that are provided to low income households (as defined in 45 CFR 96.87(b)(6)) may be counted.

Grantee: State of New Hampshire (Rockingham CAP)  Base period: 10/01/09 – 09/30/10
Month/Day/Year - Month/Day/Year

1. Resource # 11

   A. Resource/benefit name: Cash discounts for energy

   B. Gross value of countable benefits provided by resource during this base period: $97,016.00

   C. Amount of grantee's own funds used to leverage this resource (not including funds from grantee's Federal LIHEAP allotment): $0

   D. Costs and charges to low income households to participate/receive these benefits: $0

   E. Net value of countable benefits provided by resource during this base period (To calculate item E, subtract items C and D from item B): $97,016.00

2. Type of resource: ___Cash    X Discount/waiver    ___In-kind contribution

   If more than one type of resource is claimed: Gross value of countable benefits provided by each type of resource:

3. Source of resource:
Fuel vendors.

4. Brief description of resource:
NH operates a credit system with it’s LIHEAP Program (i.e. Dealers provide #2 oil to a qualified household, then they bill the CAP agency their normal credit price). Rockingham CAP negotiated a cash price from a portion of local dealers. This resource represents the difference between cash and credit prices for #2 fuel oil.

5. Brief description of benefit(s) provided to low income households by this resource (if benefits are different from resource as described in item 4, or if more information is needed):
Allows qualified low-income households to receive fuel in relation to their benefit.

6. Geographical area in which benefits were provided:
Rockingham County

7. Month(s) and year(s) when benefits were provided to recipients during this base period:
10/01/09 – 09/30/10

8. Number of low income households to whom benefits were provided in this base period 903

9. Eligibility standard(s) for low income households to whom benefits were provided:

   ___Income at or below 150% of the poverty level
   X Income at or below 60% of State median income
   ___Other--Specify:
10. Agency/agencies that administered resource/benefits:
Rockingham Community Action Program

11. Source(s) of data used to determine value of resource/benefits, and to determine associated costs to grantee and to recipient low income households:
Vendor agreements and paid energy bills located at Rockingham Community Action Program

12. Brief description of how resource/benefits' value was quantified and how gross value of countable benefits was calculated, and how any offsetting costs to recipient low income households were calculated; also, for discounts, reduced rate/price actually paid, and fair market value:
The difference between the credit and cash discount price was multiplied by gallons delivered.

13. Criterion/criteria in 45 CFR 96.87(d)(2) that resource/benefits meet (check one or two): (Criteria are summarized below. For full text, see regulations and instructions for form.)

   (i) The grantee's LIHEAP program had an active, substantive, significant role in developing and/or acquiring the resource/benefits from home energy vendor(s) through negotiation, regulation, and/or competitive bid.

   (ii) The resource/benefit(s) were distributed through (within, as part of) the grantee's LIHEAP program to low income households eligible under the grantee's LIHEAP standards, in accordance with the LIHEAP statute and regulations and the grantee's LIHEAP plan.

   (iii) The resource/benefit(s) were distributed to low income households as described in the grantee's LIHEAP plan, as a supplement and/or alternative to the grantee's LIHEAP program, outside (not through, within, or as part of) the LIHEAP program. They met at least one of conditions A through H demonstrating that they were integrated and coordinated with the grantee's LIHEAP program.

14. If criterion (i) is checked in item 13, and resource has gross value of $5,000 or more: Explanation of specific role of grantee's LIHEAP program in development and/or acquisition of resource/benefits, demonstrating that involvement of LIHEAP program was active, substantive, and significant.

15. If criterion (iii) is checked in item 13: Condition(s) under criterion (iii) that resource meets that demonstrate(s) resource's integration/coordination with grantee's LIHEAP program (check one or more):

   A          B          C          D          E          F          G          H

16. If criterion (iii) is checked in item 13, and resource has gross value of $5,000 or more: Explanation of how resource/benefits were integrated and coordinated with grantee's LIHEAP program.
LOW INCOME HOME ENERGY ASSISTANCE PROGRAM
LIHEAP LEVERAGING REPORT
RESOURCE/BENEFIT DESCRIPTION PAGES

Complete this form for each separate leveraged resource/benefit that the grantee proposes to count for this base period. Only resources/benefits that are provided to low income households (as defined in 45 CFR 96.87(b)(6)) may be counted.

Grantee: State of New Hampshire (SNHS)  Base period: 10/01/09 – 09/30/10
         Month/Day/Year - Month/Day/Year

1. Resource # 12

   A. Resource/benefit name: Cash discounts for energy

   B. Gross value of countable benefits provided by resource during this base period: $176,847.00

   C. Amount of grantee's own funds used to leverage this resource (not including funds from grantee's Federal LIHEAP allotment): $0

   D. Costs and charges to low income households to participate/receive these benefits: $0

   E. Net value of countable benefits provided by resource during this base period (To calculate item E, subtract items C and D from item B): $176,847.00

2. Type of resource: ___Cash  _X_ Discount/waiver  ___In-kind contribution

   If more than one type of resource is claimed: Gross value of countable benefits provided by each type of resource:

3. Source of resource:
   Fuel vendors.

4. Brief description of resource:
   NH operates a credit system with its LIHEAP Program (i.e. Dealers provide #2 oil to a qualified household, then they bill the CAP agency their normal credit price). SNHS negotiated a cash price from a portion of local dealers. This resource represents the difference between cash and credit prices for #2 fuel oil.

5. Brief description of benefit(s) provided to low income households by this resource (if benefits are different from resource as described in item 4, or if more information is needed):
   Allows qualified low-income households to receive fuel in relation to their benefit.

6. Geographical area in which benefits were provided:
   Hillsborough County

7. Month(s) and year(s) when benefits were provided to recipients during this base period:
   10/01/09 – 09/30/10

8. Number of low income households to whom benefits were provided in this base period 4001

9. Eligibility standard(s) for low income households to whom benefits were provided:
   ___Income at or below 150% of the poverty level
   _X_Income at or below 60% of State median income
   ___Other--Specify:
10. Agency/agencies that administered resource/benefits:
Southern New Hampshire Services, Inc. (SNHS)

11. Source(s) of data used to determine value of resource/benefits, and to determine associated costs to grantee and to recipient low income households:
Vendor agreements and paid energy bills located at Southern New Hampshire Services, Inc.

12. Brief description of how resource/benefits' value was quantified and how gross value of countable benefits was calculated, and how any offsetting costs to recipient low income households were calculated; also, for discounts, reduced rate/price actually paid, and fair market value:
The difference between the credit and cash discount price was multiplied by gallons delivered.

13. Criterion/criteria in 45 CFR 96.87(d)(2) that resource/benefits meet (check one or two): (Criteria are summarized below. For full text, see regulations and instructions for form.)

__ (i) The grantee's LIHEAP program had an active, substantive, significant role in developing and/or acquiring the resource/benefits from home energy vendor(s) through negotiation, regulation, and/or competitive bid.

_X (ii) The resource/benefit(s) were distributed through (within, as part of) the grantee's LIHEAP program to low income households eligible under the grantee's LIHEAP standards, in accordance with the LIHEAP statute and regulations and the grantee's LIHEAP plan.

__ (iii) The resource/benefit(s) were distributed to low income households as described in the grantee's LIHEAP plan, as a supplement and/or alternative to the grantee's LIHEAP program, outside (not through, within, or as part of) the LIHEAP program. They met at least one of conditions A through H demonstrating that they were integrated and coordinated with the grantee's LIHEAP program.

14. If criterion (i) is checked in item 13, and resource has gross value of $5,000 or more: Explanation of specific role of grantee's LIHEAP program in development and/or acquisition of resource/benefits, demonstrating that involvement of LIHEAP program was active, substantive, and significant.

15. If criterion (iii) is checked in item 13: Condition(s) under criterion (iii) that resource meets that demonstrate(s) resource's integration/coordination with grantee's LIHEAP program (check one or more):

___ A ___ B ___ C ___ D ___ E ___ F ___ G ___ H

16. If criterion (iii) is checked in item 13, and resource has gross value of $5,000 or more: Explanation of how resource/benefits were integrated and coordinated with grantee's LIHEAP program.
LOW INCOME HOME ENERGY ASSISTANCE PROGRAM
LIHEAP LEVERAGING REPORT
RESOURCE/BENEFIT DESCRIPTION PAGES

Complete this form for each separate leveraged resource/benefit that the grantee proposes to count for this base period. Only resources/benefits that are provided to low income households (as defined in 45 CFR 96.87(b)(6)) may be counted.

Grantee: State of New Hampshire (Southwestern Community Services) Base period: 10/01/09 – 09/30/10

1. Resource # 13

A. Resource/benefit name: Cash Discounts for Energy

B. Gross value of countable benefits provided by resource during this base period: $163,683.00

C. Amount of grantee's own funds used to leverage this resource (not including funds from grantee's Federal LIHEAP allotment): $0

D. Costs and charges to low income households to participate/receive these benefits: $0

E. Net value of countable benefits provided by resource during this base period (To calculate item E, subtract items C and D from item B): $163,683.00

2. Type of resource: ___Cash ___X Discount/waiver ___In-kind contribution

If more than one type of resource is claimed: Gross value of countable benefits provided by each type of resource:

3. Source of resource:
Fuel vendors.

4. Brief description of resource:
NH operates a credit system with its LIHEAP Program (i.e. Dealers provide #2 oil to a qualified household, then they bill the CAP agency their normal credit price). Southwestern Community Services negotiated a cash price from a portion of local dealers. This resource represents the difference between cash and credit prices for #2 fuel oil.

5. Brief description of benefit(s) provided to low income households by this resource (if benefits are different from resource as described in item 4, or if more information is needed):
Households received more fuel for their LIHEAP benefits.

6. Geographical area in which benefits were provided:
Cheshire and Sullivan Counties.

7. Month(s) and year(s) when benefits were provided to recipients during this base period:
10/01/09 – 09/30/10

8. Number of low-income households to whom benefits were provided in this base period: 3672

9. Eligibility standard(s) for low income households to whom benefits were provided:

___Income at or below 150% of the poverty level
___X Income at or below 60% of State median income
___Other--Specify:
10. Agency/agencies that administered resource/benefits:
Southwestern Community Services, Inc.

11. Source(s) of data used to determine value of resource/benefits, and to determine associated costs to grantee and to recipient low income households:
Records of Southwestern Community Services including bills and delivery invoices.

12. Brief description of how resource/benefits' value was quantified and how gross value of countable benefits was calculated, and how any offsetting costs to recipient low income households were calculated; also, for discounts, reduced rate/price actually paid, and fair market value:
The difference between the credit and cash discount price was multiplied by gallons delivered.

13. Criterion/criteria in 45 CFR 96.87(d)(2) that resource/benefits meet (check one or two): (Criteria are summarized below. For full text, see regulations and instructions for form.)

   X (i) The grantee's LIHEAP program had an active, substantive, significant role in developing and/or acquiring the resource/benefits from home energy vendor(s) through negotiation, regulation, and/or competitive bid.

   X (ii) The resource/benefit(s) were distributed through (within, as part of) the grantee's LIHEAP program to low income households eligible under the grantee's LIHEAP standards, in accordance with the LIHEAP statute and regulations and the grantee's LIHEAP plan.

   (iii) The resource/benefit(s) were distributed to low income households as described in the grantee's LIHEAP plan, as a supplement and/or alternative to the grantee's LIHEAP program, outside (not through, within, or as part of) the LIHEAP program. They met at least one of conditions A through H demonstrating that they were integrated and coordinated with the grantee's LIHEAP program.

14. If criterion (i) is checked in item 13, and resource has gross value of $5,000 or more: Explanation of specific role of grantee's LIHEAP program in development and/or acquisition of resource/benefits, demonstrating that involvement of LIHEAP program was active, substantive, and significant.
Participating vendors agree to give all FAP customers a specific % discount if bills are paid within 10 days. Southwestern Community Services paid the invoices as they were received.

15. If criterion (iii) is checked in item 13: Condition(s) under criterion (iii) that resource meets that demonstrate(s) resource's integration/coordination with grantee's LIHEAP program (check one or more):

   A B C D E F G H

16. If criterion (iii) is checked in item 13, and resource has gross value of $5,000 or more: Explanation of how resource/benefits were integrated and coordinated with grantee's LIHEAP program.
LOW INCOME HOME ENERGY ASSISTANCE PROGRAM
LIHEAP LEVERAGING REPORT
RESOURCE/BENEFIT DESCRIPTION PAGES

Complete this form for each separate leveraged resource/benefit that the grantee proposes to count for this base period. Only resources/benefits that are provided to low income households (as defined in 45 CFR 96.87(b)(6)) may be counted.

Grantee: State of New Hampshire (Strafford County) Base period: 10/01/09 – 09/30/10
Month/Day/Year - Month/Day/Year

1. Resource # 14

   A. Resource/benefit name: Cash Discounts for Energy.

   B. Gross value of countable benefits provided by resource during this base period: $110,763.00

   C. Amount of grantee's own funds used to leverage this resource (not including funds from grantee's Federal LIHEAP allotment): $0

   D. Costs and charges to low income households to participate/receive these benefits: $0

   E. Net value of countable benefits provided by resource during this base period
   (To calculate item E, subtract items C and D from item B): $110,763.00

2. Type of resource: ___Cash ___Discount/waiver ___In-kind contribution
   If more than one type of resource is claimed: Gross value of countable benefits provided by each type of resource:

3. Source of resource:
   Fuel vendors.

4. Brief description of resource:
   NH operates a credit system with its LIHEAP Program (i.e. Dealers provide #2 oil to a qualified household, then they bill the CAP agency their normal credit price) Strafford CAP negotiated a cash price from a portion of local dealers. This resource represents the difference between cash and credit prices for #2 fuel oil.

5. Brief description of benefit(s) provided to low income households by this resource (if benefits are different from resource as described in item 4, or if more information is needed):
   Allows qualified low-income households to receive more #2 oil in relation to their benefit amount.

6. Geographical area in which benefits were provided:
   Strafford County

7. Month(s) and year(s) when benefits were provided to recipients during this base period:
   10/01/09 – 09/30/10

8. Number of low income households to whom benefits were provided in this base period: 2201

9. Eligibility standard(s) for low income households to whom benefits were provided:
   ___Income at or below 150% of the poverty level
   X Income at or below 60% of State median income
   ___Other--Specify:
10. Agency/agencies that administered resource/benefits:

**Strafford County Community Action**

11. Source(s) of data used to determine value of resource/benefits, and to determine associated costs to grantee and to recipient low-income households:

**Paid energy bills located at Strafford County Community Action**

12. Brief description of how resource/benefits' value was quantified and how gross value of countable benefits was calculated, and how any offsetting costs to recipient low income households were calculated; also, for discounts, reduced rate/price actually paid, and fair market value:

**The difference between the credit and cash discount price was multiplied by gallons delivered.**

13. Criterion/criteria in 45 CFR 96.87(d)(2) that resource/benefits meet (check one or two): (Criteria are summarized below. For full text, see regulations and instructions for form.)

   **X** (i) The grantee's LIHEAP program had an active, substantive, significant role in developing and/or acquiring the resource/benefits from home energy vendor(s) through negotiation, regulation, and/or competitive bid.

   **X** (ii) The resource/benefit(s) were distributed through (within, as part of) the grantee's LIHEAP program to low income households eligible under the grantee's LIHEAP standards, in accordance with the LIHEAP statute and regulations and the grantee's LIHEAP plan.

   **X** (iii) The resource/benefit(s) were distributed to low income households as described in the grantee's LIHEAP plan, as a supplement and/or alternative to the grantee's LIHEAP program, outside (not through, within, or as part of) the LIHEAP program. They met at least one of conditions A through H demonstrating that they were integrated and coordinated with the grantee's LIHEAP program.

14. If criterion (i) is checked in item 13, and resource has gross value of $5,000 or more: Explanation of specific role of grantee's LIHEAP program in development and/or acquisition of resource/benefits, demonstrating that involvement of LIHEAP program was active, substantive, and significant.

**The program was based on the Tri-County CAP model and was implemented statewide. Participation was encouraged throughout the State LIHEAP Policy Advisory Council, which has representatives of the oil industry on it.**

15. If criterion (iii) is checked in item 13: Condition(s) under criterion (iii) that resource meets that demonstrate(s) resource's integration/coordination with grantee's LIHEAP program (check one or more):

   **A** **B** **C** **D** **E** **F** **G** **H**

16. If criterion (iii) is checked in item 13, and resource has gross value of $5,000 or more: Explanation of how resource/benefits were integrated and coordinated with grantee's LIHEAP program
Complete this form for each separate leveraged resource/benefit that the grantee proposes to count for this base period. Only resources/benefits that are provided to low-income households (as defined in 45 CFR 96.87(b)(6)) may be counted.

Grantee: Tri-County Community Action Program  Base period: 10/01/09 – 09/30/10

1. Resource # 15
   A. Resource/benefit name: Vendor discounts for LIHEAP purchases
   B. Gross value of countable benefits provided by resource during this base period: $245,263.00
   C. Amount of grantee's own funds used to leverage this resource (not including funds from grantee's Federal LIHEAP allotment): $ 0
   D. Costs and charges to low income households to participate/receive these benefits: $ 0
   E. Net value of countable benefits provided by resource during this base period (To calculate item E, subtract items C and D from item B): $245,263.00

2. Type of resource:  ___Cash  X Discount/waiver  ___In-kind contribution
   If more than one type of resource is claimed: Gross value of countable benefits provided by each type of resource:

3. Source of resource:
   Fuel vendors.

4. Brief description of resource: NH operates a credit system with its LIHEAP Program (i.e. Dealers provide #2 oil to a qualified household, then they bill the CAP agency their normal credit price). Tri-County CAP negotiated a cash price from a portion of local dealers. This resource represents the difference between cash and credit prices for #2 fuel oil.

5. Brief description of benefit(s) provided to low-income households by this resource (if benefits are different from resource as described in item 4, or if more information is needed): Clients receive more fuel for their LIHEAP benefits.

6. Geographical area in which benefits were provided: Coos, Carroll and Grafton counties of NH.

7. Month(s) and year(s) when benefits were provided to recipients during this base period: 10/01/09 – 09/30/10

8. Number of low-income households to whom benefits were provided in this base period: 5599

9. Eligibility standard(s) for low income households to whom benefits were provided:

   ___Income at or below 150% of the poverty level
   X Income at or below 60% of State median income
   ___Other--Specify:
10. Agency/agencies that administered resource/benefits: Tri-County CAP, subgrantee of State of NH

11. Source(s) of data used to determine value of resource/benefits, and to determine associated costs to grantee and to recipient low-income households: TCC vendor & payment records

12. Brief description of how resource/benefits' value was quantified and how gross value of countable benefits was calculated, and how any offsetting costs to recipient low income households were calculated; also, for discounts, reduced rate/price actually paid, and fair market value:

The difference between the credit and cash discount price was multiplied by gallons delivered.

13. Criterion/criteria in 45 CFR 96.87(d)(2) that resource/benefits meet (check one or two): (Criteria are summarized below. For full text, see regulations and instructions for form.)

____X____(i) The grantee's LIHEAP program had an active, substantive, significant role in developing and/or acquiring the resource/benefits from home energy vendor(s) through negotiation, regulation, and/or competitive bid.

____X____(ii) The resource/benefit(s) were distributed through (within, as part of) the grantee's LIHEAP program to low income households eligible under the grantee's LIHEAP standards, in accordance with the LIHEAP statute and regulations and the grantee's LIHEAP plan.

____(iii) The resource/benefit(s) were distributed to low income households as described in the grantee's LIHEAP plan, as a supplement and/or alternative to the grantee's LIHEAP program, outside (not through, within, or as part of) the LIHEAP program. They met at least one of conditions A through H demonstrating that they were integrated and coordinated with the grantee's LIHEAP program.

14. If criterion (i) is checked in item 13, and resource has gross value of $5,000 or more: Explanation of specific role of grantee's LIHEAP program in development and/or acquisition of resource/benefits, demonstrating that involvement of LIHEAP program was active, substantive, and significant: Program was developed by the State of New Hampshire and TCC in the mid 1980's; each year we negotiate with each vendor leading to a vendor agreement addressing discounts.

15. If criterion (iii) is checked in item 13: Condition(s) under criterion (iii) that resource meets that demonstrate(s) resource's integration/coordination with grantee's LIHEAP program (check one or more):

_____A _____B _____C _____D _____E _____F _____G _____H

16. If criterion (iii) is checked in item 13, and resource has gross value of $5,000 or more: Explanation of how resource/benefits were integrated and coordinated with grantee's LIHEAP program:
LOW INCOME HOME ENERGY ASSISTANCE PROGRAM
LIHEAP LEVERAGING REPORT
RESOURCE/BENEFIT DESCRIPTION PAGES

Complete this form for each separate leveraged resource/benefit that the grantee proposes to count for this base period. Only resources/benefits that are provided to low-income households (as defined in 45 CFR 96.87(b)(6)) may be counted.

Grantee: State of New Hampshire (Belknap-Merrimack CAP)  Base period: 10/01/09 – 09/30/10
Month/Day/Year - Month/Day/Year

1. Resource # 16

A. Resource/benefit name: Utility funded weatherization services
B. Gross value of countable benefits provided by resource during this base period: $697,615.00
C. Amount of grantee's own funds used to leverage this resource (not including funds from grantee's Federal LIHEAP allotment): $ 0
D. Costs and charges to low income households to participate/receive these benefits: $ 0
E. Net value of countable benefits provided by resource during this base period (To calculate item E, subtract items C and D from item B): $697,615.00

2. Type of resource:   X Cash   ___ Discount/waiver   ___ In-kind contribution
If more than one type of resource is claimed: Gross value of countable benefits provided by each type of resource:

3. Source of resource: NH Electric COOP, National Grid, Unitil and Public Service of NH.


5. Brief description of benefit(s) provided to low-income households by this resource (if benefits are different from resource as described in item 4, or if more information is needed): Low-income households with electric heat receive conservation services at no charge to the households. Conservation services include insulation, windows, and thermostats.

6. Geographical area in which benefits were provided: Belknap and Merrimack Counties

7. Month(s) and year(s) when benefits were provided to recipients during this base period: 10/01/09 – 09/30/10

8. Number of low-income households to whom benefits were provided in this base period: 448

9. Eligibility standard(s) for low income households to whom benefits were provided:

   ___ Income at or below 150% of the poverty level
   __ Income at or below 60% of State median income
   ___ Other—Specify:
10. Agency/agencies that administered resource/benefits: Belknap-Merrimack CAP, subgrantee of State of NH

11. Source(s) of data used to determine value of resource/benefits, and to determine associated costs to grantee and to recipient low-income households: Belknap-Merrimack CAP fiscal records

12. Brief description of how resource/benefits' value was quantified and how gross value of countable benefits was calculated, and how any offsetting costs to recipient low income households were calculated; also, for discounts, reduced rate/price actually paid, and fair market value: Actual labor and materials costs for work performed at each home are tracked.

13. Criterion/criteria in 45 CFR 96.87(d)(2) that resource/benefits meet (check one or two): (Criteria are summarized below. For full text, see regulations and instructions for form.)

   _X_(i) The grantee's LIHEAP program had an active, substantive, significant role in developing and/or acquiring the resource/benefits from home energy vendor(s) through negotiation, regulation, and/or competitive bid.

   _X_(ii) The resource/benefit(s) were distributed through (within, as part of) the grantee's LIHEAP program to low income households eligible under the grantee's LIHEAP standards, in accordance with the LIHEAP statute and regulations and the grantee's LIHEAP plan.

   (iii) The resource/benefit(s) were distributed to low income households as described in the grantee's LIHEAP plan, as a supplement and/or alternative to the grantee's LIHEAP program, outside (not through, within, or as part of) the LIHEAP program. They met at least one of conditions A through H demonstrating that they were integrated and coordinated with the grantee's LIHEAP program.

14. If criterion (i) is checked in item 13, and resource has gross value of $5,000 or more: Explanation of specific role of grantee's LIHEAP program in development and/or acquisition of resource/benefits, demonstrating that involvement of LIHEAP program was active, substantive, and significant: Recipients of program are determined by process parallel to LIHEAP application process; program is administered by LIHEAP/WXN staff as part of regular operations; State LIHEAP and Community Action Agencies participated in development/implementation of program.

15. If criterion (iii) is checked in item 13: Condition(s) under criterion (iii) that resource meets that demonstrate(s) resource's integration/coordination with grantee's LIHEAP program (check one or more):

   _____A  _____B  _____C  _____D  _____E  _____F  _____G  _____H

16. If criterion (iii) is checked in item 13, and resource has gross value of $5,000 or more: Explanation of how resource/benefits were integrated and coordinated with grantee's LIHEAP program:
Grantee: State of NH (Rockingham)  
Base period: 10/01/09 – 09/30/10
Month/Day/Year - Month/Day/Year

1. Resource # 17

A. Resource/benefit name: Utility funded weatherization services
B. Gross value of countable benefits provided by resource during this base period: $515,534.00
C. Amount of grantee's own funds used to leverage this resource (not including funds from grantee's Federal LIHEAP allotment): $ 0
D. Costs and charges to low income households to participate/receive these benefits: $ 0
E. Net value of countable benefits provided by resource during this base period  
(To calculate item E, subtract items C and D from item B): $515,534.00

2. Type of resource:  _X_ Cash  _ _ Discount/waiver  _ _ In-kind contribution
If more than one type of resource is claimed: Gross value of countable benefits provided by each type of resource:

3. Source of resource: NH Electric COOP, National Grid, Unitil and Public Service of NH.


5. Brief description of benefit(s) provided to low-income households by this resource (if benefits are different from resource as described in item 4, or if more information is needed): Low-income households with electric heat receive conservation services at no charge to the households. Conservation services include insulation, windows, and thermostats.

6. Geographical area in which benefits were provided: Rockingham County

7. Month(s) and year(s) when benefits were provided to recipients during this base period: 10/01/09 – 09/30/10

8. Number of low-income households to whom benefits were provided in this base period: 152

9. Eligibility standard(s) for low income households to whom benefits were provided:

_ Income at or below 150% of the poverty level
_X Income at or below 60% of State median income
_ Other--Specify:
10. Agency/agencies that administered resource/benefits: Rockingham Community Action (RCA), subgrantee of State of NH

11. Source(s) of data used to determine value of resource/benefits, and to determine associated costs to grantee and to recipient low-income households: RCA fiscal records

12. Brief description of how resource/benefits' value was quantified and how gross value of countable benefits was calculated, and how any offsetting costs to recipient low income households were calculated; also, for discounts, reduced rate/price actually paid, and fair market value: Actual labor and materials costs for work performed at each home are tracked.

13. Criterion/criteria in 45 CFR 96.87(d)(2) that resource/benefits meet (check one or two): (Criteria are summarized below. For full text, see regulations and instructions for form.)

___X___(i) The grantee's LIHEAP program had an active, substantive, significant role in developing and/or acquiring the resource/benefits from home energy vendor(s) through negotiation, regulation, and/or competitive bid.

___X___(ii) The resource/benefit(s) were distributed through (within, as part of) the grantee's LIHEAP program to low income households eligible under the grantee's LIHEAP standards, in accordance with the LIHEAP statute and regulations and the grantee's LIHEAP plan.

___(iii) The resource/benefit(s) were distributed to low income households as described in the grantee's LIHEAP plan, as a supplement and/or alternative to the grantee's LIHEAP program, outside (not through, within, or as part of) the LIHEAP program. They met at least one of conditions A through H demonstrating that they were integrated and coordinated with the grantee's LIHEAP program.

14. If criterion (i) is checked in item 13, and resource has gross value of $5,000 or more: Explanation of specific role of grantee's LIHEAP program in development and/or acquisition of resource/benefits, demonstrating that involvement of LIHEAP program was active, substantive, and significant: Recipients of program are determined by process parallel to LIHEAP application process; program is administered by LIHEAP/WX staff as part of regular operations; State LIHEAP and Community Action Agencies participated in development/implementation of program.

15. If criterion (iii) is checked in item 13: Condition(s) under criterion (iii) that resource meets that demonstrate(s) resource's integration/coordination with grantee's LIHEAP program (check one or more):

   _____A   _____B   _____C   _____D   _____E   _____F   _____G   _____H

16. If criterion (iii) is checked in item 13, and resource has gross value of $5,000 or more: Explanation of how resource/benefits were integrated and coordinated with grantee's LIHEAP program:
LOW INCOME HOME ENERGY ASSISTANCE PROGRAM
LIHEAP LEVERAGING REPORT
RESOURCE/BENEFIT DESCRIPTION PAGES

Complete this form for each separate leveraged resource/benefit that the grantee proposes to count for this base period. Only resources/benefits that are provided to low-income households (as defined in 45 CFR 96.87(b)(6)) may be counted.

Grantee: **State of New Hampshire (Tri-County CAP)**  Base period: **10/01/09 – 09/30/10**

1. Resource # 18
   A. Resource/benefit name: **Utility funded weatherization services**
   B. Gross value of countable benefits provided by resource during this base period: **$644,036.00**
   C. Amount of grantee's own funds used to leverage this resource (not including funds from grantee's Federal LIHEAP allotment): **$ 0**
   D. Costs and charges to low income households to participate/receive these benefits: **$ 0**
   E. Net value of countable benefits provided by resource during this base period (To calculate item E, subtract items C and D from item B): **$644,036.00**

2. Type of resource:  
   **X** Cash  __ Discount/waiver  ____ In-kind contribution
   If more than one type of resource is claimed: Gross value of countable benefits provided by each type of resource:


4. Brief description of resource: **Utility residential demand-side management contributions.**

5. Brief description of benefit(s) provided to low-income households by this resource (if benefits are different from resource as described in item 4, or if more information is needed): **Low-income households with electric heat receive conservation services at no charge to the households. Conservation services include insulation, windows, and thermostats.**

6. Geographical area in which benefits were provided: **Coos, Carroll and Grafton counties of NH.**

7. Month(s) and year(s) when benefits were provided to recipients during this base period: **10/01/09 – 09/30/10**

8. Number of low-income households to whom benefits were provided in this base period: **245**

9. Eligibility standard(s) for low income households to whom benefits were provided:
   __ Income at or below 150% of the poverty level
   **X** Income at or below 60% of State median income
   __ Other—Specify:
10. Agency/agencies that administered resource/benefits: Tri-County CAP, subgrantee of State of NH

11. Source(s) of data used to determine value of resource/benefits, and to determine associated costs to grantee and to recipient low-income households: TCC fiscal records

12. Brief description of how resource/benefits' value was quantified and how gross value of countable benefits was calculated, and how any offsetting costs to recipient low income households were calculated; also, for discounts, reduced rate/price actually paid, and fair market value: Actual labor and materials costs for work performed at each home are tracked.

13. Criterion/criteria in 45 CFR 96.87(d)(2) that resource/benefits meet (check one or two): (Criteria are summarized below. For full text, see regulations and instructions for form.)

   X (i) The grantee's LIHEAP program had an active, substantive, significant role in developing and/or acquiring the resource/benefits from home energy vendor(s) through negotiation, regulation, and/or competitive bid.

   X (ii) The resource/benefit(s) were distributed through (within, as part of) the grantee's LIHEAP program to low income households eligible under the grantee's LIHEAP standards, in accordance with the LIHEAP statute and regulations and the grantee's LIHEAP plan.

   (iii) The resource/benefit(s) were distributed to low income households as described in the grantee's LIHEAP plan, as a supplement and/or alternative to the grantee's LIHEAP program, outside (not through, within, or as part of) the LIHEAP program. They met at least one of conditions A through H demonstrating that they were integrated and coordinated with the grantee's LIHEAP program.

14. If criterion (i) is checked in item 13, and resource has gross value of $5,000 or more: Explanation of specific role of grantee's LIHEAP program in development and/or acquisition of resource/benefits, demonstrating that involvement of LIHEAP program was active, substantive, and significant: Recipients of program are determined by process parallel to LIHEAP application process; program is administered by LIHEAP/Wx staff as part of regular operations; State LIHEAP and TCC participated in development/implementation of program.

15. If criterion (iii) is checked in item 13: Condition(s) under criterion (iii) that resource meets that demonstrate(s) resource's integration/coordination with grantee's LIHEAP program (check one or more):

   A B C D E F G H

16. If criterion (iii) is checked in item 13, and resource has gross value of $5,000 or more: Explanation of how resource/benefits were integrated and coordinated with grantee's LIHEAP program:
LOW INCOME HOME ENERGY ASSISTANCE PROGRAM
LIHEAP LEVERAGING REPORT
RESOURCE/BENEFIT DESCRIPTION PAGES

Complete this form for each separate leveraged resource/benefit that the grantee proposes to count for this base period. Only resources/benefits that are provided to low-income households (as defined in 45 CFR 96.87(b)(6)) may be counted.

Grantee: State of New Hampshire (SNHS)  Base period: 10/01/09 – 09/30/10
Month/Day/Year - Month/Day/Year

1. Resource # 19

   A. Resource/benefit name: Utility funded weatherization services

   B. Gross value of countable benefits provided by resource during this base period: $1,393,426.00

   C. Amount of grantee's own funds used to leverage this resource (not including funds from grantee's Federal LIHEAP allotment): $0

   D. Costs and charges to low income households to participate/receive these benefits: $0

   E. Net value of countable benefits provided by resource during this base period (To calculate item E, subtract items C and D from item B): $1,393,426.00

2. Type of resource:  X  Cash  ___ Discount/waiver  ___In-kind contribution

   If more than one type of resource is claimed: Gross value of countable benefits provided by each type of resource:


5. Brief description of benefit(s) provided to low-income households by this resource (if benefits are different from resource as described in item 4, or if more information is needed): Low-income households with electric heat receive conservation services at no charge to the households. Conservation services include insulation, windows, and thermostats.

6. Geographical area in which benefits were provided: Hillsborough County

7. Month(s) and year(s) when benefits were provided to recipients during this base period: 10/01/09 – 09/30/10

8. Number of low-income households to whom benefits were provided in this base period: 655

9. Eligibility standard(s) for low income households to whom benefits were provided:

   ___ Income at or below 150% of the poverty level
   X  Income at or below 60% of State median income
   ___ Other--Specify:
10. Agency/agencies that administered resource/benefits: Strafford County Community Action

11. Source(s) of data used to determine value of resource/benefits, and to determine associated costs to grantee and to recipient low-income households: Strafford County Community Action fiscal records

12. Brief description of how resource/benefits' value was quantified and how gross value of countable benefits was calculated, and how any offsetting costs to recipient low income households were calculated; also, for discounts, reduced rate/price actually paid, and fair market value: Actual donations received and benefits paid.

13. Criterion/criteria in 45 CFR 96.87(d)(2) that resource/benefits meet (check one or two): (Criteria are summarized below. For full text, see regulations and instructions for form.)

___(i) The grantee's LIHEAP program had an active, substantive, significant role in developing and/or acquiring the resource/benefits from home energy vendor(s) through negotiation, regulation, and/or competitive bid.

___X__(ii) The resource/benefit(s) were distributed through (within, as part of) the grantee's LIHEAP program to low income households eligible under the grantee's LIHEAP standards, in accordance with the LIHEAP statute and regulations and the grantee's LIHEAP plan.

___(iii) The resource/benefit(s) were distributed to low income households as described in the grantee's LIHEAP plan, as a supplement and/or alternative to the grantee's LIHEAP program, outside (not through, within, or as part of) the LIHEAP program. They met at least one of conditions A through H demonstrating that they were integrated and coordinated with the grantee's LIHEAP program.

14. If criterion (i) is checked in item 13, and resource has gross value of $5,000 or more: Explanation of specific role of grantee's LIHEAP program in development and/or acquisition of resource/benefits, demonstrating that involvement of LIHEAP program was active, substantive, and significant:

15. If criterion (iii) is checked in item 13: Condition(s) under criterion (iii) that resource meets that demonstrate(s) resource's integration/coordination with grantee's LIHEAP program (check one or more):

   ____A  ____B  ____C  ____D  ____E  ____F  ____G  ____H

16. If criterion (iii) is checked in item 13, and resource has gross value of $5,000 or more: Explanation of how resource/benefits were integrated and coordinated with grantee's LIHEAP program:
LOW INCOME HOME ENERGY ASSISTANCE PROGRAM
LIHEAP LEVERAGING REPORT
RESOURCE/BENEFIT DESCRIPTION PAGES

Complete this form for each separate leveraged resource/benefit that the grantee proposes to count for this base period. Only resources/benefits that are provided to low-income households (as defined in 45 CFR 96.87(b)(6)) may be counted.

Grantee: Tri-County Community Action Program  Base period: 10/01/09 – 09/30/10

1. Resource # 27
   A. Resource/benefit name: Private donations
   B. Gross value of countable benefits provided by resource during this base period: $89,740.00
   C. Amount of grantee's own funds used to leverage this resource (not including funds from grantee's Federal LIHEAP allotment): $ 0
   D. Costs and charges to low income households to participate/receive these benefits: $ 0
   E. Net value of countable benefits provided by resource during this base period (To calculate item E, subtract items C and D from item B): $89,740.00

2. Type of resource: _X_ Cash __ Discount/waiver __ In-kind contribution
   If more than one type of resource is claimed: Gross value of countable benefits provided by each type of resource:


4. Brief description of resource: Cash donations to assist local families with energy assistance.

5. Brief description of benefit(s) provided to low-income households by this resource (if benefits are different from resource as described in item 4, or if more information is needed): TCC receives donations and distributes payments on behalf of low-income households to energy providers; obtains contributions/commitments to pay from other charitable organizations.

6. Geographical area in which benefits were provided: Coos, Carroll and Grafton counties of NH.

7. Month(s) and year(s) when benefits were provided to recipients during this base period: 10/01/09 – 09/30/10

8. Number of low-income households to whom benefits were provided in this base period: 359

9. Eligibility standard(s) for low income households to whom benefits were provided:

   __ Income at or below 150% of the poverty level
   _X_ Income at or below 60% of State median income
   __ Other--Specify:
11. Agency/agencies that administered resource/benefits: Tri-County CAP, subgrantee of State of NH

12. Brief description of how resource/benefits' value was quantified and how gross value of countable benefits was calculated, and how any offsetting costs to recipient low income households were calculated; also, for discounts, reduced rate/price actually paid, and fair market value: Actual donations received and benefits paid; cash commitments and payments made through charities.

13. Criterion/criteria in 45 CFR 96.87(d)(2) that resource/benefits meet (check one or two): (Criteria are summarized below. For full text, see regulations and instructions for form.)

   ___(i) The grantee's LIHEAP program had an active, substantive, significant role in developing and/or acquiring the resource/benefits from home energy vendor(s) through negotiation, regulation, and/or competitive bid.

   ___X__(ii) The resource/benefit(s) were distributed through (within, as part of) the grantee's LIHEAP program to low income households eligible under the grantee's LIHEAP standards, in accordance with the LIHEAP statute and regulations and the grantee's LIHEAP plan.

   ___(iii) The resource/benefit(s) were distributed to low income households as described in the grantee's LIHEAP plan, as a supplement and/or alternative to the grantee's LIHEAP program, outside (not through, within, or as part of) the LIHEAP program. They met at least one of conditions A through H demonstrating that they were integrated and coordinated with the grantee's LIHEAP program.

14. If criterion (i) is checked in item 13, and resource has gross value of $5,000 or more: Explanation of specific role of grantee's LIHEAP program in development and/or acquisition of resource/benefits, demonstrating that involvement of LIHEAP program was active, substantive, and significant:

15. If criterion (iii) is checked in item 13: Condition(s) under criterion (iii) that resource meets that demonstrate(s) resource's integration/coordination with grantee's LIHEAP program (check one or more):

   ___A ___B ___C ___D ___E ___F ___G ___H

16. If criterion (iii) is checked in item 13, and resource has gross value of $5,000 or more: Explanation of how resource/benefits were integrated and coordinated with grantee's LIHEAP program:
LOW INCOME HOME ENERGY ASSISTANCE PROGRAM
LIHEAP LEVERAGING REPORT
RESOURCE/BENEFIT DESCRIPTION PAGES

Complete this form for each separate leveraged resource/benefit that the grantee proposes to count for this base period. Only resources/benefits that are provided to low income households (as defined in 45 CFR 96.87(b)(6)) may be counted.

Grantee: State of New Hampshire
Base period: 10/01/09 – 09/30/10
Month/Day/Year - Month/Day/Year

1. Resource #28

A. Resource/benefit name: Residential Low Income Assistance Program.

B. Gross value of countable benefits provided by resource during this base period: $1,538,165.00

C. Amount of grantee's own funds used to leverage this resource (not including funds from grantee's Federal LIHEAP allotment): $0

D. Costs and charges to low income households to participate/receive these benefits: $0

E. Net value of countable benefits provided by resource during this base period (To calculate item E, subtract items C and D from item B): $1,538,165.00

2. Type of resource: _____Cash X Discount/waiver _____In-kind contribution
   If more than one type of resource is claimed: Gross value of countable benefits provided by each type of resource:

3. Source of resource:

The source of the resource is gas utility rates.

4. Brief description of resource:
The Residential Low Income Assistance Program is a low-income assistance program for retail customers.

5. Brief description of benefit(s) provided to low income households by this resource (if benefits are different from resource as described in item 4, or if more information is needed):
The benefit is a 15% reduction to the recipient's household natural gas energy costs.

6. Geographical area in which benefits were provided:
Service areas of KEYSPAN and Northern Utilities natural gas companies in New Hampshire.

7. Month(s) and year(s) when benefits were provided to recipients during this base period:
   10/01/09 – 09/30/10

8. Number of low income households to whom benefits were provided in this base period: 8154

9. Eligibility standard(s) for low income households to whom benefits were provided:
   _____Income at or below 150% of the poverty level
   X Income at or below 60% of State median income
   _____Other—Specify:
10. Agency/agencies that administrated resource/benefits:
KEYSPAN and Northern Utilities natural gas companies in cooperation with the Community Action Agencies.

11. Source(s) of data used to determine value of resource/benefits, and to determine associated costs to grantee and to recipient low income households:
Data provided by a representative of the NH Public Utilities Commission.

12. Brief description of how resource/benefits' value was quantified and how gross value of countable benefits was calculated, and how any offsetting costs to recipient low income households were calculated; also, for discounts, reduced rate/price actually paid, and fair market value:
The benefit is an average of 15% of the customer's monthly bill and is displayed as an assistance credit on the bill.

13. Criterion/criteria in 45 CFR 96.87(d)(2) that resource/benefits meet (check one or two): (Criteria are summarized below. For full text, see regulations and instructions for form.)

   X(i) The grantee's LIHEAP program had an active, substantive, significant role in developing and/or acquiring the resource/benefits from home energy vendor(s) through negotiation, regulation, and/or competitive bid.

   (ii) The resource/benefit(s) were distributed through (within, as part of) the grantee's LIHEAP program to low income households eligible under the grantee's LIHEAP standards, in accordance with the LIHEAP statute and regulations and the grantee's LIHEAP plan.

   (iii) The resource/benefit(s) were distributed to low income households as described in the grantee's LIHEAP plan, as a supplement and/or alternative to the grantee's LIHEAP program, outside (not through, within, or as part of) the LIHEAP program. They met at least one of conditions A through H demonstrating that they were integrated and coordinated with the grantee's LIHEAP program.

14. If criterion (i) is checked in item 13, and resource has gross value of $5,000 or more: Explanation of specific role of grantee's LIHEAP program in development and/or acquisition of resource/benefits, demonstrating that involvement of LIHEAP program was active, substantive, and significant.
LIHEAP Representatives from the NH Office of Energy and Planning, including the LIHEAP Program Manager were involved in the development and implementation of the Residential Low Income Assistance Program. Low income households are automatically enrolled in the discount program for a full year when the utility is notified of LIHEAP eligibility by one of the six Community Action Agencies (CAAs).

15. If criterion (iii) is checked in item 13: Condition(s) under criterion (iii) that resource meets that demonstrate(s) resource's integration/coordination with grantee's LIHEAP program (check one or more):

   A B C D E F G H

16. If criterion (iii) is checked in item 13, and resource has gross value of $5,000 or more: Explanation of how resource/benefits were integrated and coordinated with grantee's LIHEAP program.